

San Mateo County



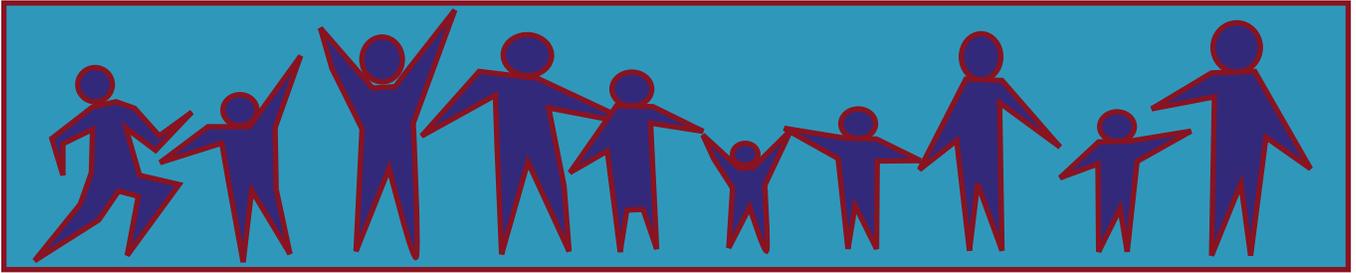
Healthcare Information

osbpd

Office of Statewide Health Planning & Development
"Equitable Healthcare Accessibility for California"

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DEMOGRAPHICS

Population

Trends

Age

Race/Ethnicity

Projection

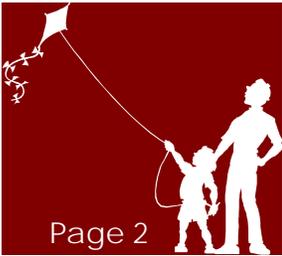
Education

Attainment

Employment

Major Employment Sectors

Unemployment

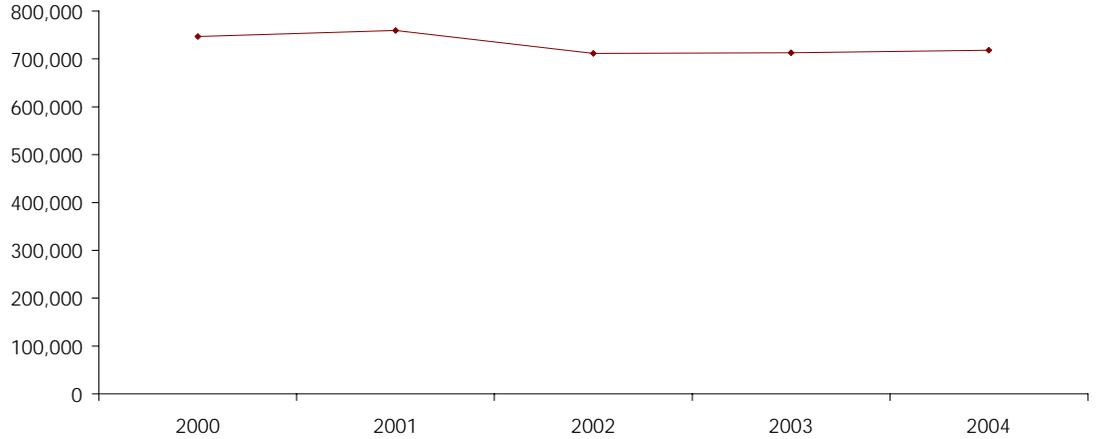


San Mateo County

Demographics

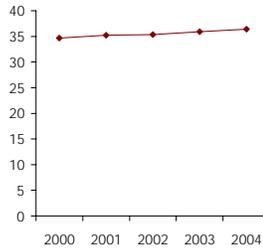
POPULATION

County Trends



California

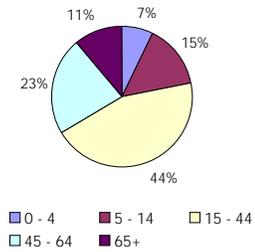
Population Trends (Millions)



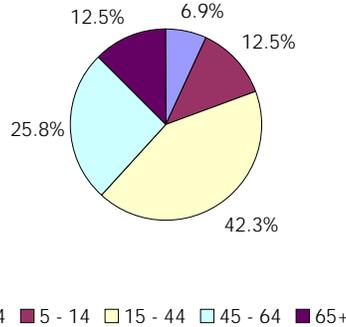
| | 2000 | 2001 | 2002 | 2003 | 2004 |
|--------------------------|--------|----------|---------|--------|------|
| Births+ | 10,440 | 10,263 | 10,091 | 10,179 | - |
| Deaths- | 4,706 | 4,768 | 4,674 | 4,768 | - |
| Emigration-/Immigration+ | 6,518 | (53,015) | (4,438) | (29) | - |
| Total Change | 12,252 | (47,520) | 979 | 5,382 | - |

*Death Records for 2004 were not available from California Department of Health Services at publication

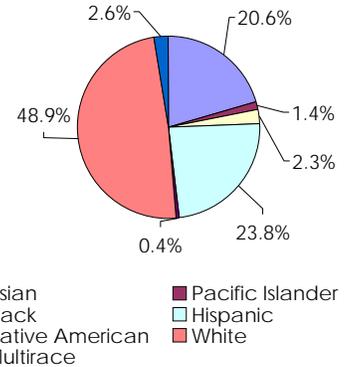
Age - 2004



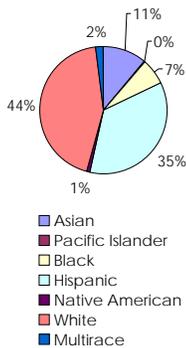
Age - 2004



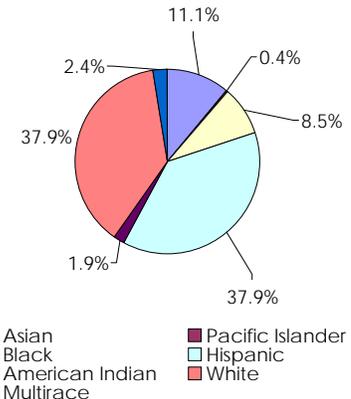
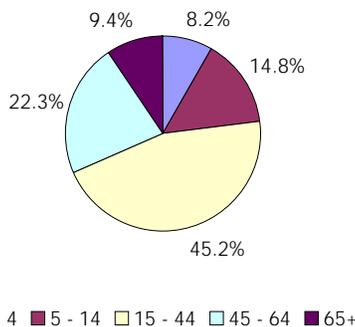
Race/Ethnicity - 2004

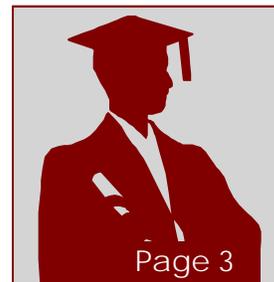


Race/Ethnicity - 2004



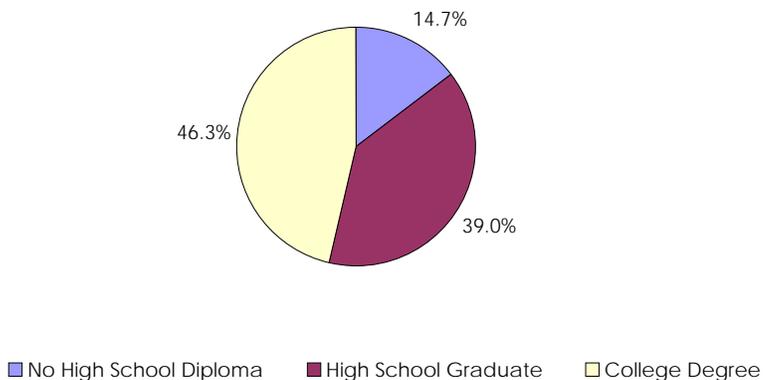
Projection - 2010



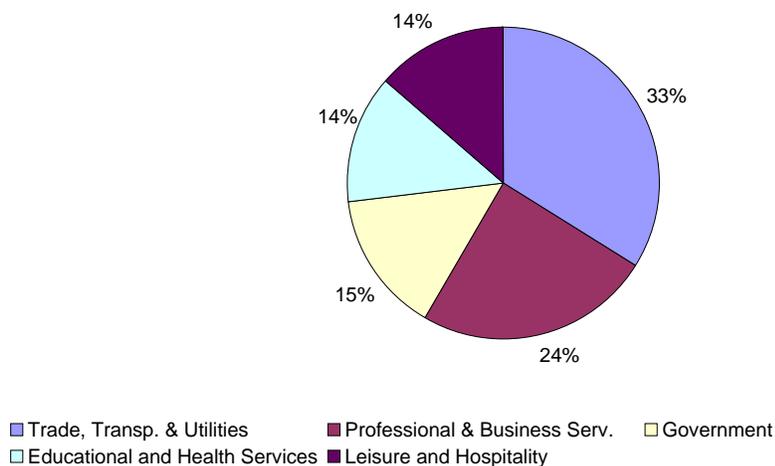


Education

Educational Attainment
(based on 2000 Census/Age 25 and above)

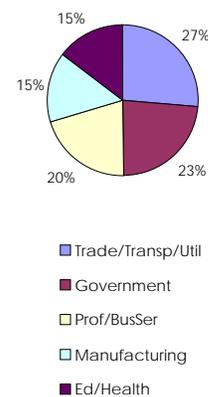


Top 5 Major Employment Sectors



California

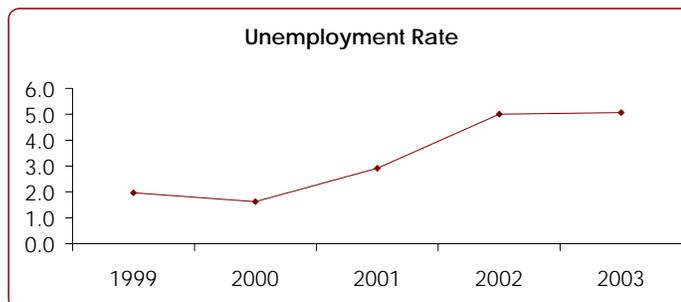
Top 5 Major Employment Sectors



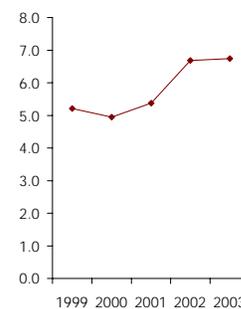
Unemployment

| | Labor Force | Unemployment Rate |
|------|-------------|-------------------|
| 1999 | 394,300 | 2.0 |
| 2000 | 400,100 | 1.6 |
| 2001 | 393,200 | 2.9 |
| 2002 | 380,300 | 5.0 |
| 2003 | 370,600 | 5.1 |

NOTE: 2000 - 2004 Employment trend data is being revised by the California Employment Development Dept, Labor Market Information Division. This revised data was not yet available at publication.



Unemployment Rate





HEALTH CARE RESOURCES

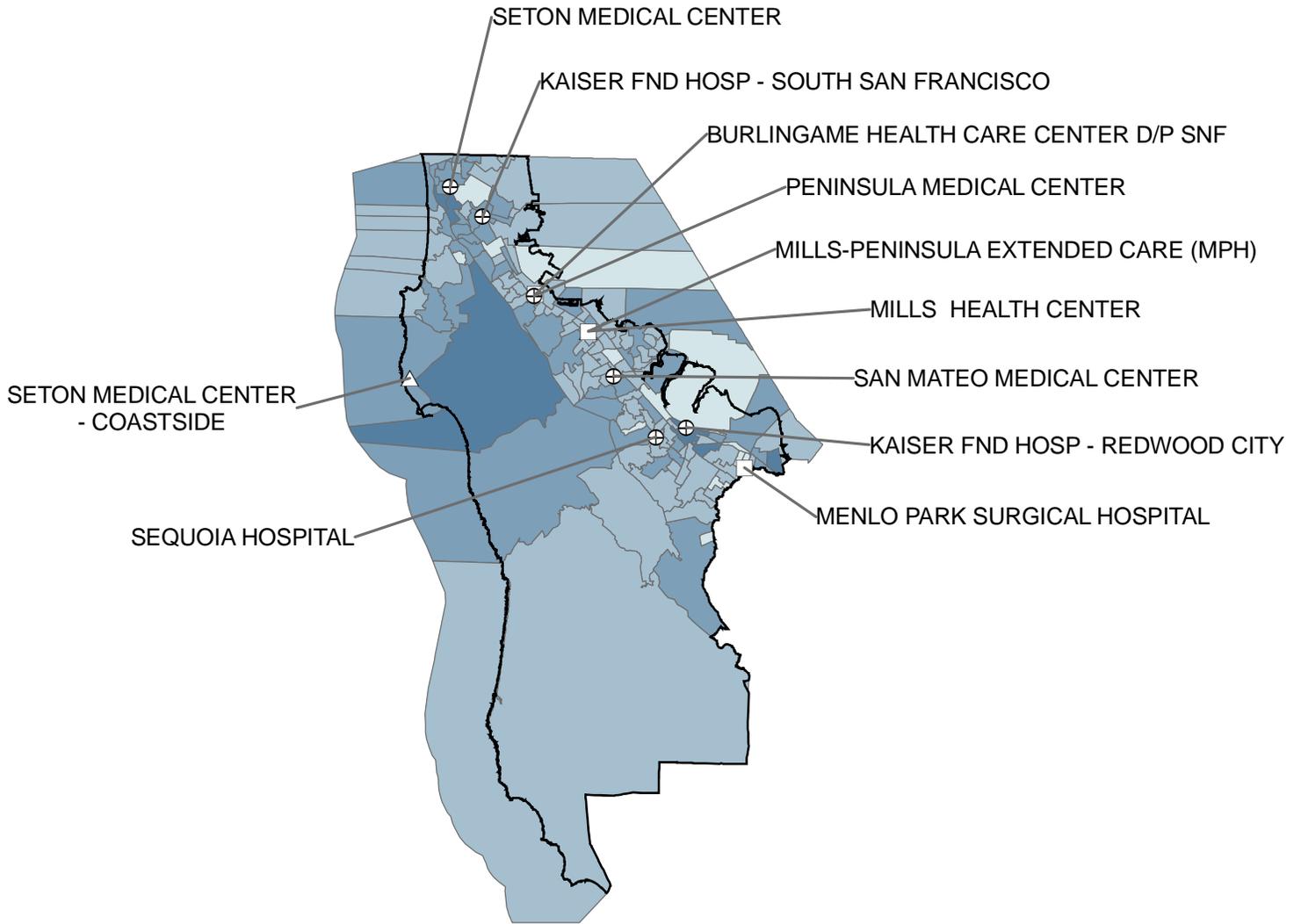
General Acute Care Hospitals

Long-term Care Facilities

Clinics

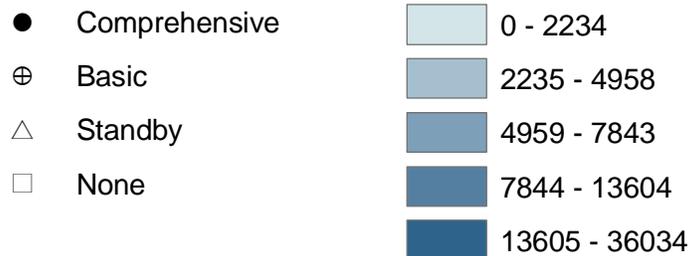
Home Health Agencies

Hospices



San Mateo County

Hospital Sites/EMS Level Population



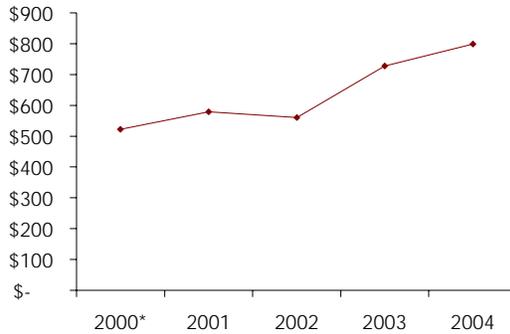


San Mateo County Healthcare Resources

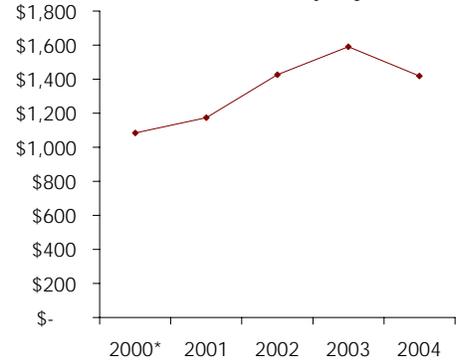
ACUTE CARE HOSPITALS

Net Patient Revenue

Net Patient Revenue
(Millions)



Net Patient Revenue
Per Adj Day

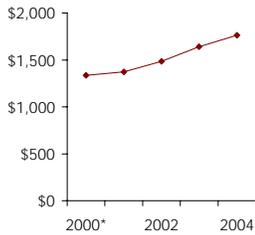


| Year | Revenue |
|-------|----------------|
| 2000* | \$ 521,900,958 |
| 2001 | \$ 578,831,361 |
| 2002 | \$ 560,656,655 |
| 2003 | \$ 727,267,586 |
| 2004 | \$ 799,318,198 |

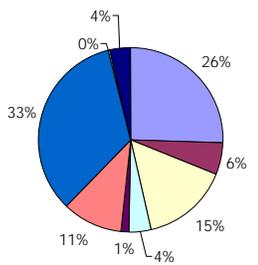
| Year | Revenue |
|-------|----------|
| 2000* | \$ 1,085 |
| 2001 | \$ 1,173 |
| 2002 | \$ 1,427 |
| 2003 | \$ 1,591 |
| 2004 | \$ 1,418 |

California

Net Patient Revenue per
Adjusted Day

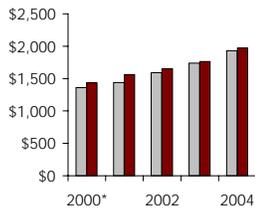


By Payer



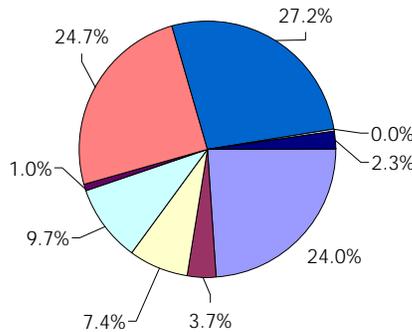
- Medicare Traditional
- Medicare Managed Care
- Medi-Cal Traditional
- Medi-Cal Managed Care
- County Indigent Programs
- Other Third-Party Traditional
- Other Third-Party Managed Care
- Other Indigent
- Other Payers

Net Inpatient Revenue/
Expense per Day



- Revenue
- Expense

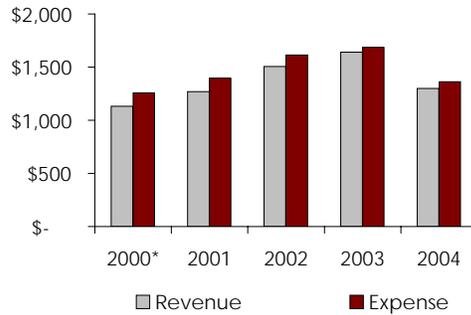
Net Patient Revenue by Payer - 2004



- Medicare Traditional
- Medicare Managed Care
- Medi-Cal Traditional
- Medi-Cal Managed Care
- County Indigent Programs
- Other Third-Party Traditional
- Other Third-Party Managed Care
- Other Indigent
- Other Payers

Net Patient Revenue/Expense*

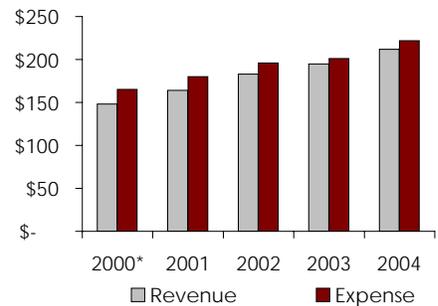
Net Inpatient
Revenue/Expense per Day



Inpatient

| Year | Revenue | Expense |
|-------|----------|----------|
| 2000* | \$ 1,132 | \$ 1,256 |
| 2001 | \$ 1,269 | \$ 1,394 |
| 2002 | \$ 1,507 | \$ 1,615 |
| 2003 | \$ 1,641 | \$ 1,687 |
| 2004 | \$ 1,298 | \$ 1,361 |

Net Outpatient
Revenue/Expense per Visit



Outpatient

| Year | Revenue | Expense |
|-------|---------|---------|
| 2000* | \$ 148 | \$ 165 |
| 2001 | \$ 164 | \$ 180 |
| 2002 | \$ 183 | \$ 196 |
| 2003 | \$ 195 | \$ 201 |
| 2004 | \$ 212 | \$ 222 |

NOTE: Data for 2000 are for 6/30/00 to 12/31/00 only due to changes in reporting requirements.
*These data reflect disproportionate share payments transferred to a related public entity.

Graphs & tables exclude data from State, Kaiser, PHF, & other non-comparable hospitals.

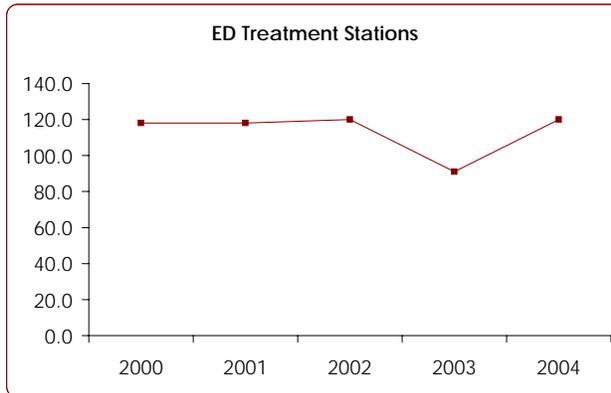
SOURCE: OSHPD Annual Hospital Financial Disclosure Report (<http://www.oshpd.ca.gov/HQAD/Hospital/financial/hospAF.htm>)

ACUTE CARE HOSPITALS

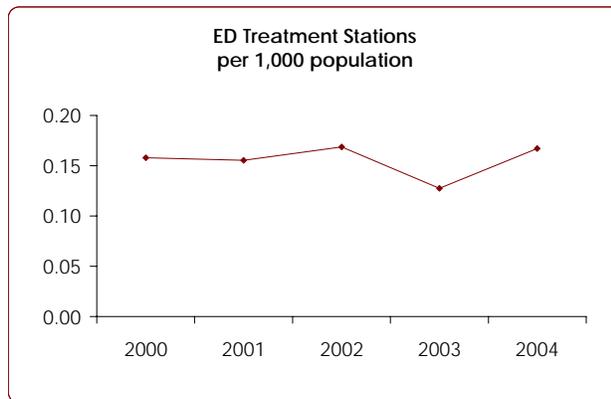
Emergency Room Services



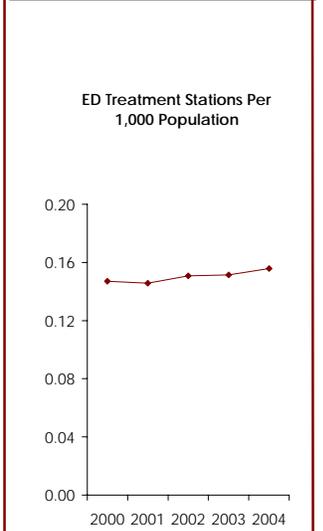
| | ED Stations | Per 1,000 Pop. |
|------|-------------|----------------|
| 2000 | 118 | 0.16 |
| 2001 | 118 | 0.16 |
| 2002 | 120 | 0.17 |
| 2003 | 91 | 0.13 |
| 2004 | 120 | 0.17 |



| 2004 Hospitals with Emergency Services by Type: | |
|--|---|
| Standby | 2 |
| Basic | 6 |
| Comprehensive | 0 |
| Trauma Center | 0 |



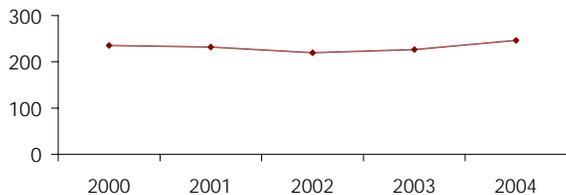
California



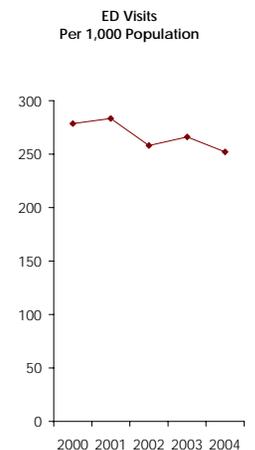
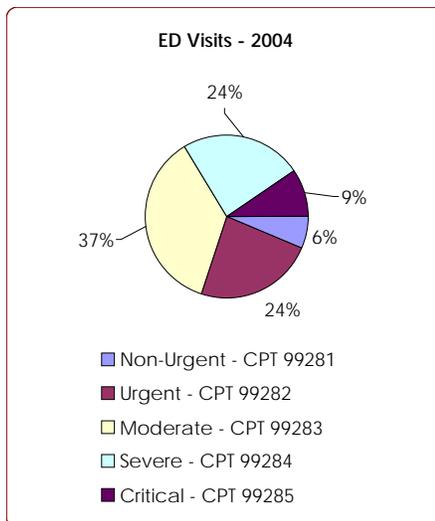
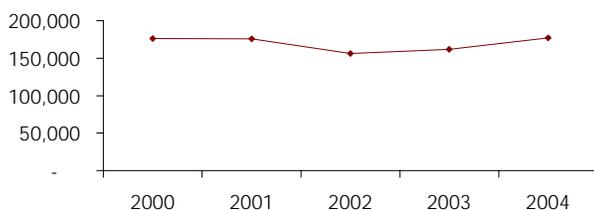
Emergency Department Visits

| | Visits | Visits Per 1000 | % Visit Result Admit | |
|------|---------|-----------------|----------------------|--|
| 2000 | 176,013 | 236 | 0.12 | |
| 2001 | 175,849 | 232 | 0.12 | |
| 2002 | 156,079 | 219 | 0.14 | |
| 2003 | 161,585 | 227 | 0.13 | |
| 2004 | 176,967 | 246 | 0.14 | |

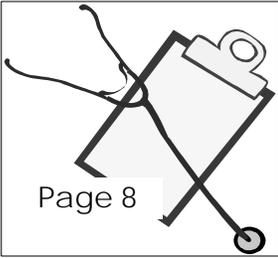
Total Hospital ED Visits per 1,000 Population



Total Hospital ER Visits



NOTE: Data for 2000 are for 6/30/00 to 12/31/00 only due to changes in reporting requirements.
 Graphs include data from comparable GAC hospitals and Kaiser.
 SOURCE: OSHPD Annual Hospital Utilization Report (<http://www.oshpd.ca.gov/HQAD/Hospital/hosputil.htm>)

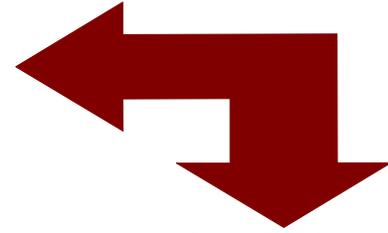
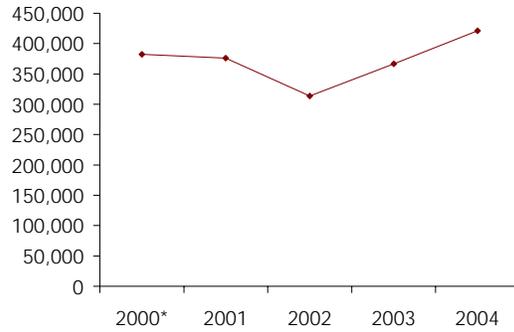


San Mateo County Healthcare Resources

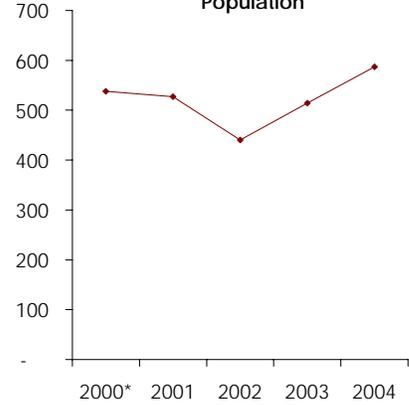
ACUTE CARE HOSPITALS

Patient Days

Patient Days



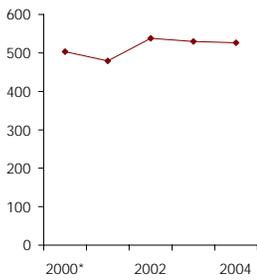
Patient Days Per 1,000 Population



| | Patient Days | Per 1,000 Pop. |
|-------|--------------|----------------|
| 2000* | 382,166 | 538 |
| 2001 | 376,217 | 527 |
| 2002 | 313,507 | 440 |
| 2003 | 366,715 | 514 |
| 2004 | 421,382 | 587 |

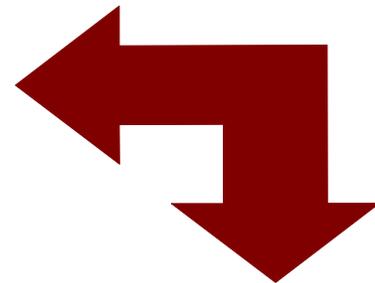
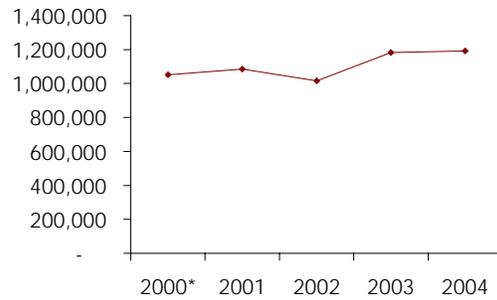
California

Patient Days Per 1,000 Population

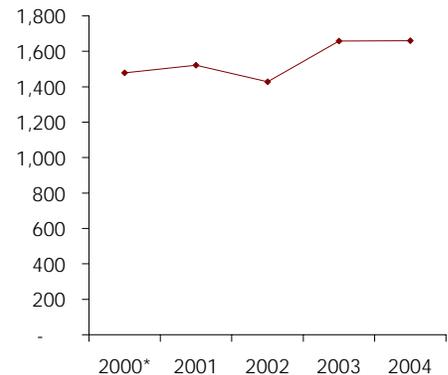


Outpatient Visits

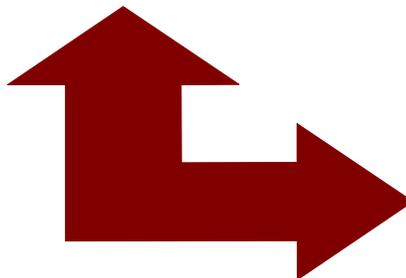
Outpatient Visits



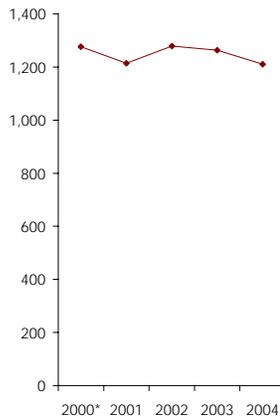
Outpatient Visits Per 1,000 Population



| | Outpatient Visits | Per 1,000 Pop. |
|-------|-------------------|----------------|
| 2000* | 1,050,596 | 1,479 |
| 2001 | 1,085,503 | 1,521 |
| 2002 | 1,015,997 | 1,427 |
| 2003 | 1,182,141 | 1,659 |
| 2004 | 1,192,596 | 1,661 |



Outpatient Visits Per 1,000 Population

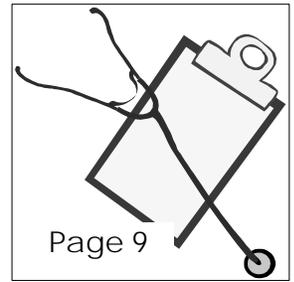


*NOTE: Data for 2000 are for 6/30/00 to 12/31/00 only due to changes in reporting requirements. Graphs include data from comparable GAC hospitals and Kaiser.

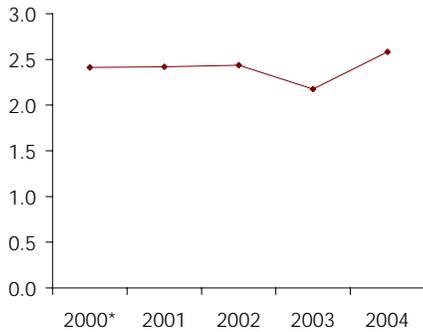
SOURCE: OSHPD Annual Hospital Financial Disclosure Report (<http://www.oshpd.ca.gov/HQAD/Hospital/financial/hospAF.htm>)

ACUTE CARE HOSPITALS

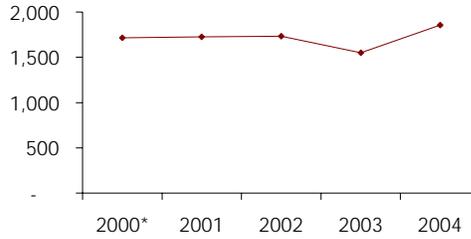
Available Beds



Available Beds per 1,000 Population



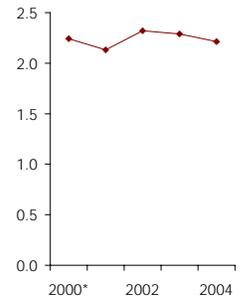
Available Beds



| Year | Beds | Per 1,000 Pop. |
|-------|-------|----------------|
| 2000* | 1,714 | 2.4 |
| 2001 | 1,726 | 2.4 |
| 2002 | 1,734 | 2.4 |
| 2003 | 1,551 | 2.2 |
| 2004 | 1,855 | 2.6 |

California

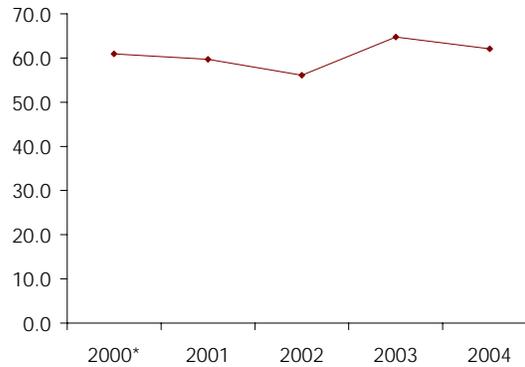
Available Beds Per 1,000 Population



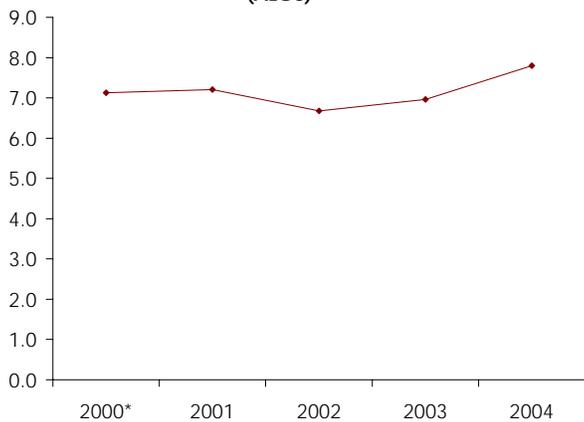
Occupancy Rate

| Year | Rate | Days |
|-------|------|------|
| 2000* | 60.9 | 7.1 |
| 2001 | 59.7 | 7.2 |
| 2002 | 56.1 | 6.7 |
| 2003 | 64.8 | 7.0 |
| 2004 | 62.1 | 7.8 |

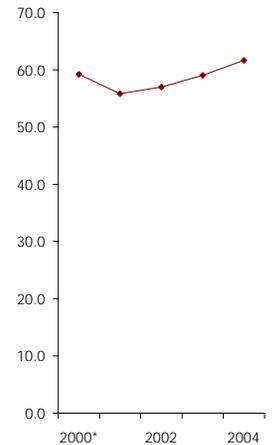
Occupancy Rate



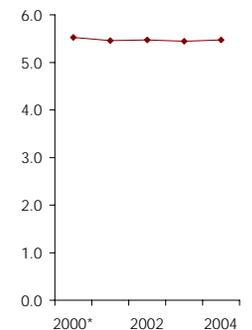
Average Length of Stay (ALOS)



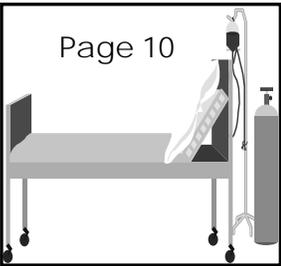
Occupancy Rate



Average Length of Stay (ALOS)



*NOTE: Data for 2000 are for 6/30/00 to 12/31/00 only due to changes in reporting requirements. Graphs include data from comparable GAC hospitals and Kaiser. SOURCE: OSHPD Annual Hospital Financial Disclosure Report (<http://www.oshpd.ca.gov/HQAD/Hospital/financial/hospAF.htm>)



San Mateo County

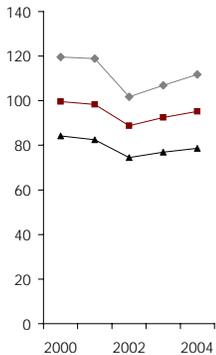
Healthcare Resources

LONG-TERM CARE FACILITIES

County Trends

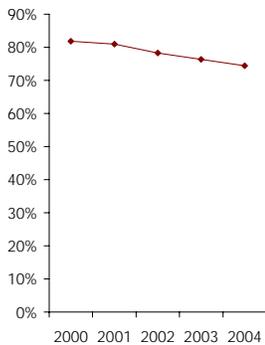
California

Trends (Thousands)

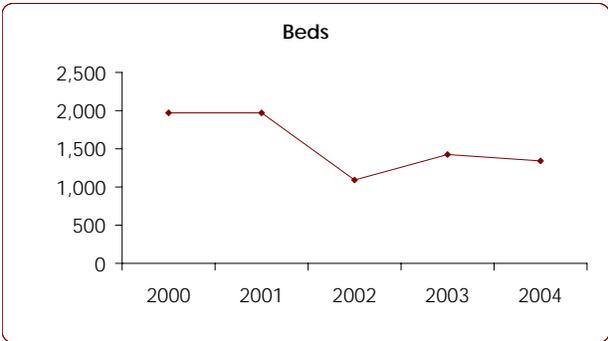
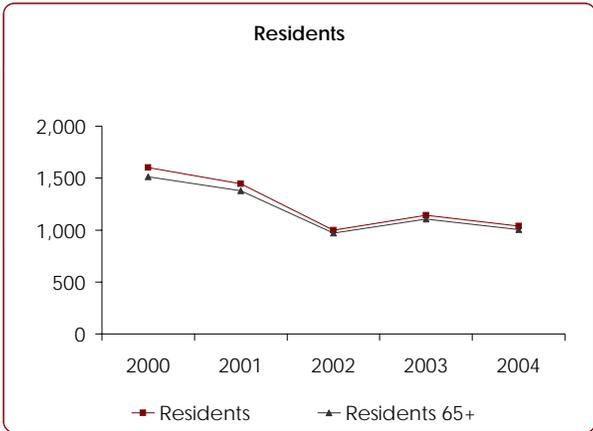


■ LTC Residents
 ▲ LTC Residents 65+
 ◆ Beds

Occupancy Rate

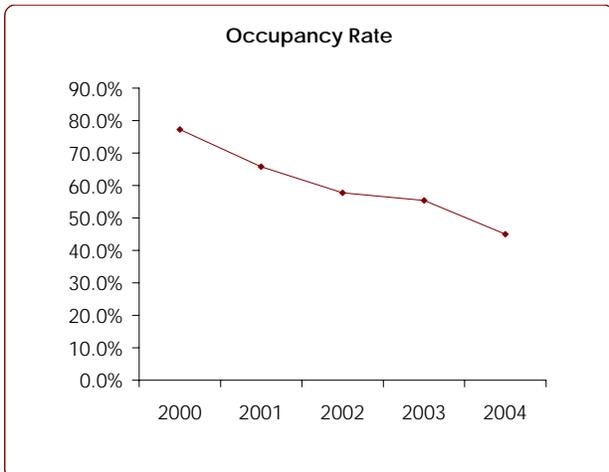
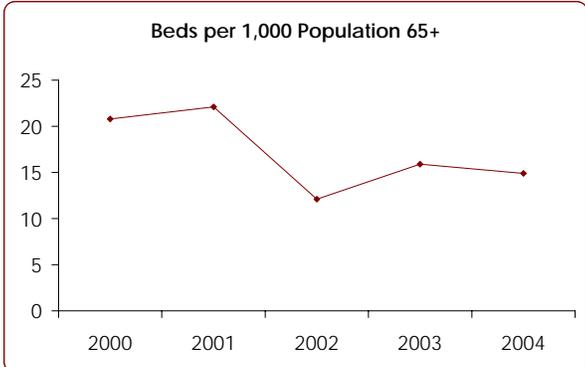


| | LTC Residents | LTC Residents 65+ |
|------|---------------|-------------------|
| 2000 | 1,601 | 1,514 |
| 2001 | 1,447 | 1,378 |
| 2002 | 970 | 970 |
| 2003 | 1,143 | 1,105 |
| 2004 | 1,039 | 1,006 |



| | Beds |
|------|-------|
| 2000 | 1,972 |
| 2001 | 1,972 |
| 2002 | 1,091 |
| 2003 | 1,424 |
| 2004 | 1,340 |

| | LTC Beds Per 1,000 Population 65+ |
|------|-----------------------------------|
| 2000 | 20.8 |
| 2001 | 22.1 |
| 2002 | 12.1 |
| 2003 | 15.9 |
| 2004 | 14.9 |



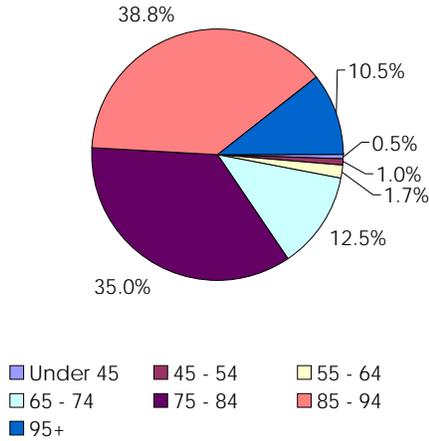
| | Occupancy Rate |
|------|----------------|
| 2000 | 77.3% |
| 2001 | 65.8% |
| 2002 | 57.7% |
| 2003 | 55.4% |
| 2004 | 45.0% |

Non-responders in any given year may cause fluctuations in data.
 SOURCE: OSHPD Long-term Care Financial (<http://www.oshpd.ca.gov/HQAD/ltc/financial/ltcfin.htm>) & Utilization (<http://www.oshpd.ca.gov/HQAD/ltc/ltcutil.htm>) databases.

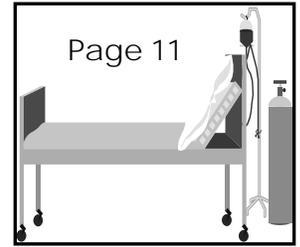
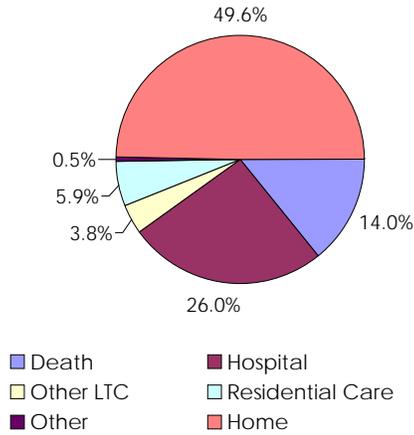
LONG-TERM CARE FACILITIES

Residents

Age

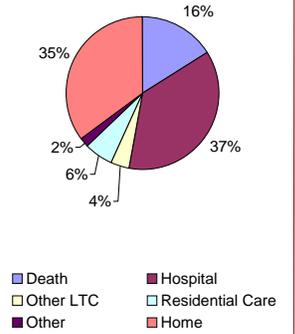


Discharged to



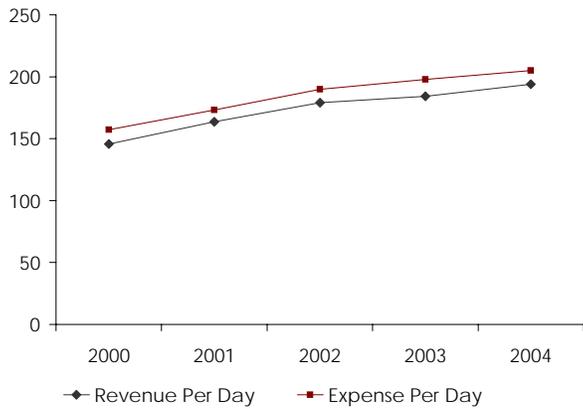
California

Discharged to



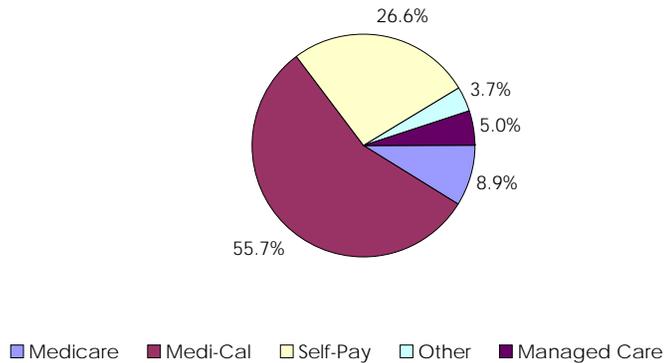
Financial Information

Net Patient Services Revenue & Expense Per Census Day



| | Revenue Per Day | Expense Per Day |
|------|-----------------|-----------------|
| 2000 | \$ 146 | \$ 157 |
| 2001 | \$ 164 | \$ 173 |
| 2002 | \$ 179 | \$ 190 |
| 2003 | \$ 184 | \$ 198 |
| 2004 | \$ 194 | \$ 205 |

Payers



Non-reponders in any given year may cause fluctuations in data.
 SOURCE: OSHPD Long-term Care Financial (<http://www.oshpd.ca.gov/HQAD/lc/financial/lcfin.htm>) & Utilization (<http://www.oshpd.ca.gov/HQAD/lc/lcutil.htm>) databases.



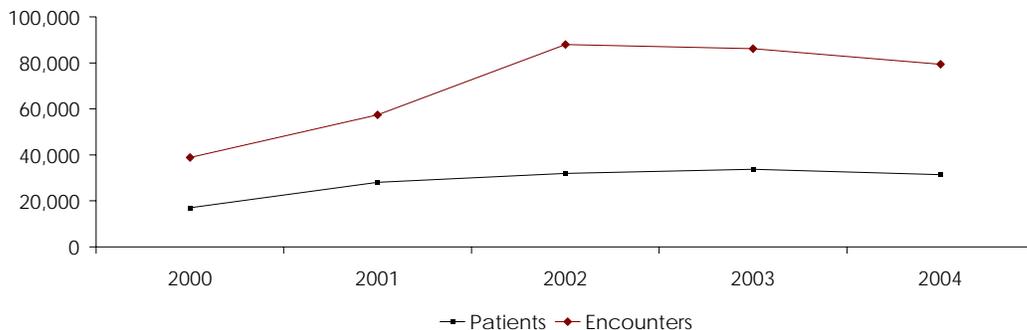
San Mateo County

Healthcare Resources

PRIMARY CARE CLINICS

County Trends

Patients



| | Encounters | Patients | # Community | # Free |
|------|------------|----------|-------------|--------|
| 2000 | 38,931 | 17,037 | 3 | 1 |
| 2001 | 57,342 | 28,046 | 6 | 1 |
| 2002 | 87,944 | 31,985 | 7 | 1 |
| 2003 | 86,157 | 33,754 | 7 | 1 |
| 2004 | 79,442 | 31,338 | 5 | 1 |

California

Community Clinic:

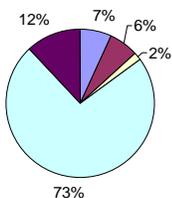
- tax-exempt non-profit organizations.

- charges are based on patient's ability to pay.

Free Clinic:

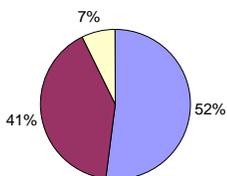
- community clinics, where patients are not charged for services or medicines.

Race



- Asian/Pacific Islander
- Black
- Native American
- White
- Other/Unknown

Ethnicity

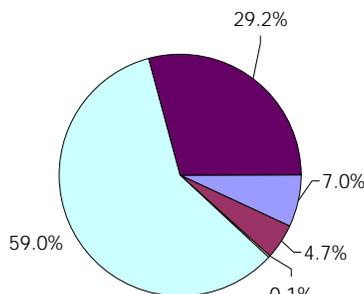


- Hispanic
- Non-Hispanic
- Unknown Ethnicity

The Poverty Guidelines, issued by the Federal Department of Health and Human Services, estimate the number of persons/families living in poverty in order to determine financial eligibility for Federal programs.

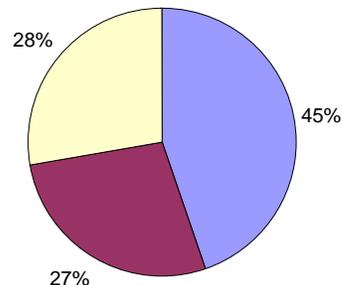
Race/Ethnicity - 2004

Race



- Asian/Pacific Islander
- Black
- Native American
- White
- Other/Unknown

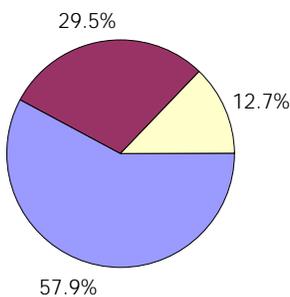
Ethnicity



- Hispanic
- Non-Hispanic
- Unknown Ethnicity

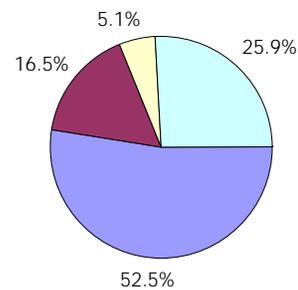
Economic Status (Based on Federal Poverty Levels)

1996



- Below 100%
- 100 - 200%
- Above 200%

2004



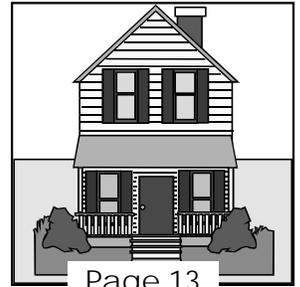
- Below 100%
- 100 - 200%
- Above 200%
- Unknown

Non-responders in any given year may cause fluctuations in data.

SOURCE: OSHPD Primary Care Clinic Utilization database (<http://www.oshpd.ca.gov/HQAD/Clinics/clinicsutil.htm>)

HOME HEALTH AGENCIES

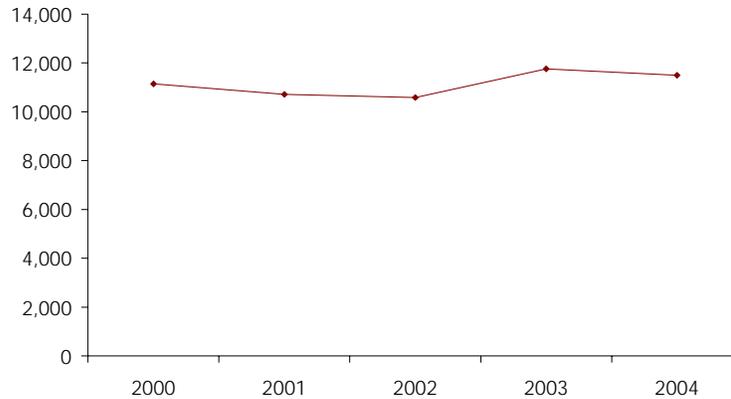
Statewide Trends



California

Unduplicated patient: may have been seen more than once but is counted only once as a patient.

Unduplicated Patients

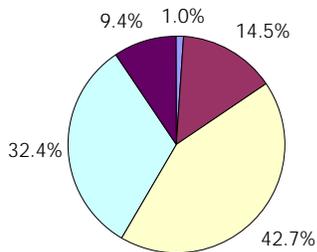


Number

| | |
|------|--------|
| 2000 | 11,142 |
| 2001 | 10,713 |
| 2002 | 10,583 |
| 2003 | 11,754 |
| 2004 | 11,493 |

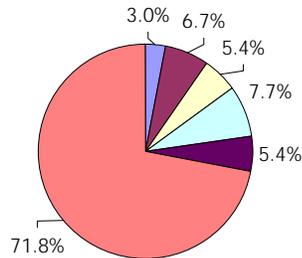
Patients 2004

Age



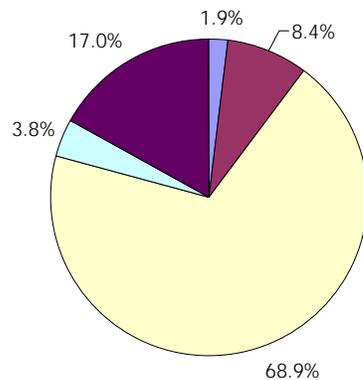
0 - 30 31 - 60 61 - 80
81 - 90 91+

Condition



Fractures Skin
Respiratory Cardiovascular
Musculoskeletal Other

Discharged To - 2004



Death Admit Hospital No Further Care To Family/Friends Other

Non-responders in any given year may cause fluctuations in data.
SOURCE: OSHPD Primary Care Clinic Utilization database (<http://www.oshpd.ca.gov/HQAD/Clinics/clinicsutil.htm>)

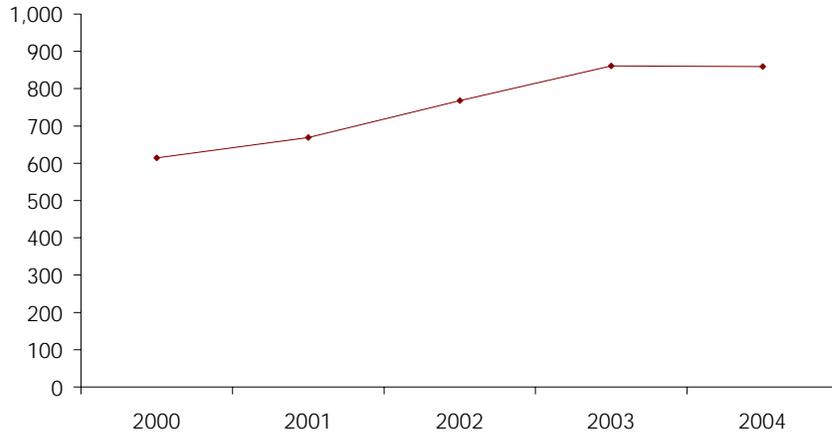


San Mateo County Healthcare Resources

HOSPICE

County Trends

Patients

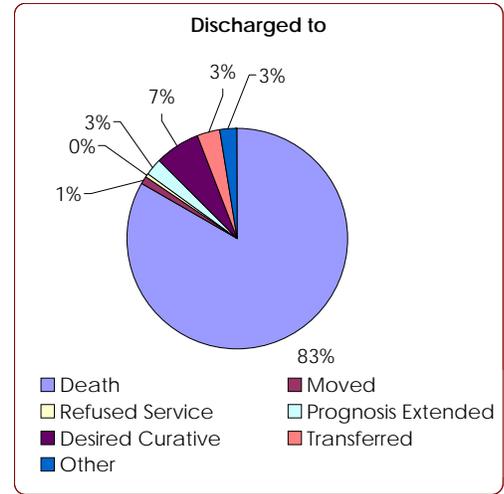
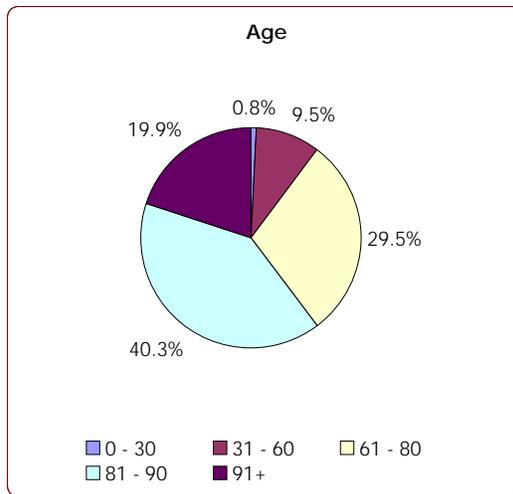


| Patients | |
|----------|-----|
| 2000 | 614 |
| 2001 | 669 |
| 2002 | 768 |
| 2003 | 861 |
| 2004 | 859 |

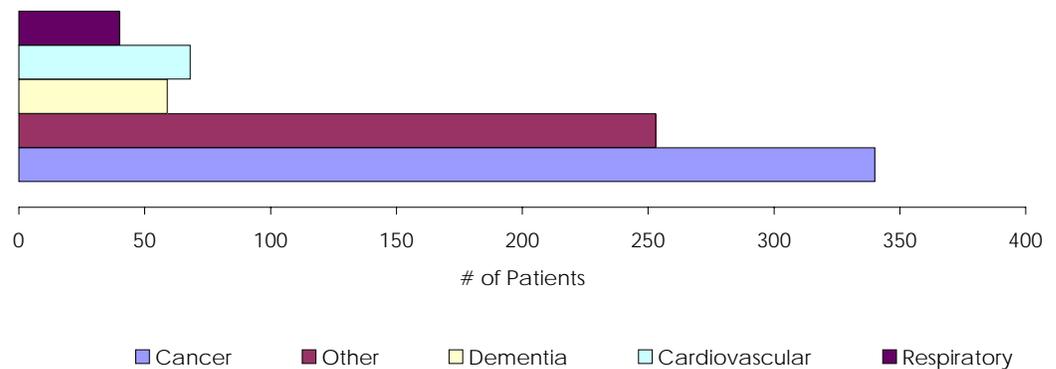
California

Hospice: palliative care to support a patient in the last phases of life due to the existence of a terminal disease.

Patients 2004



Conditions Requiring Hospice Care - 2004





HOSPITALIZATION CHARACTERISTICS

Inpatient Overview

Trends

Demographics

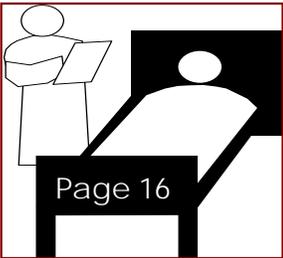
Admits/Dispositions

Clinical Overview

Types of Hospitalizations/Diagnosis

Types of Principal Procedures

Injuries/Types/Types by Age Group



San Mateo County

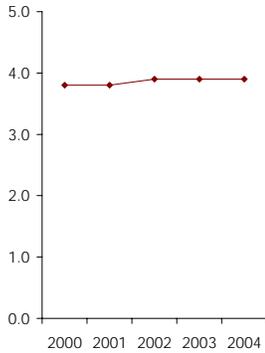
Hospitalization Characteristics

INPATIENT OVERVIEW

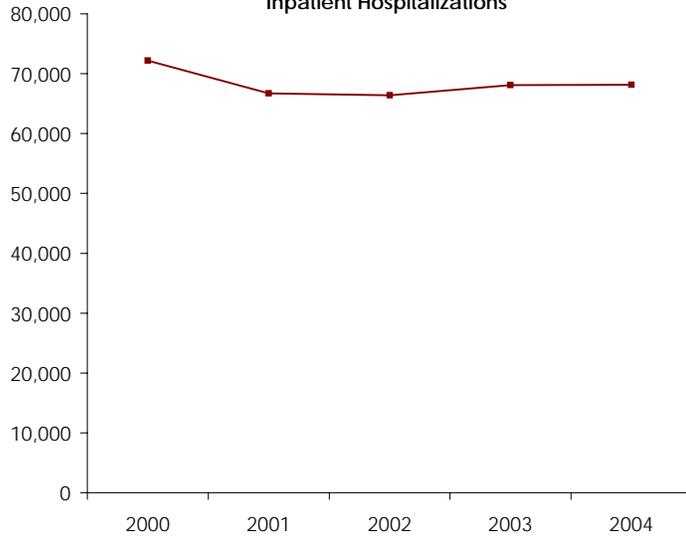
County Trends

California

Hospitalizations (Millions)



Inpatient Hospitalizations

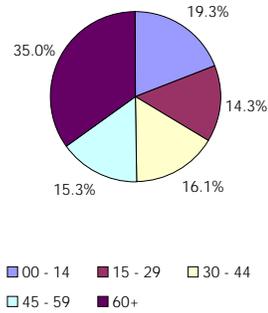


Inpatients

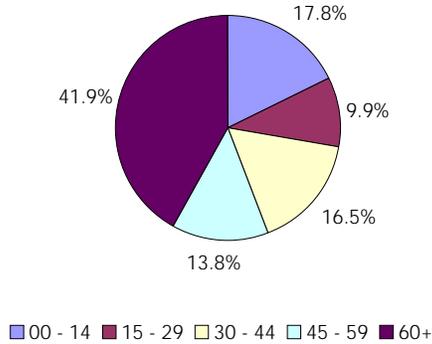
| | |
|------|--------|
| 2000 | 72,182 |
| 2001 | 66,730 |
| 2002 | 66,387 |
| 2003 | 68,099 |
| 2004 | 68,128 |

Patients 2004

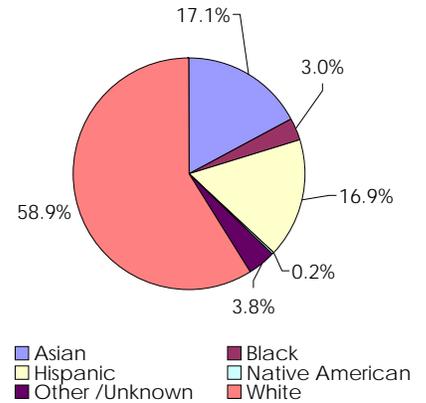
Age 2004



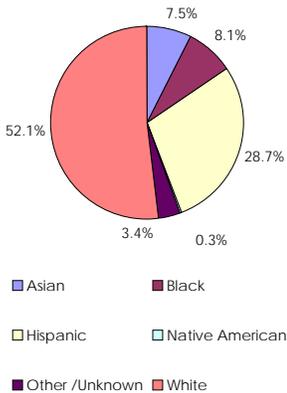
Age



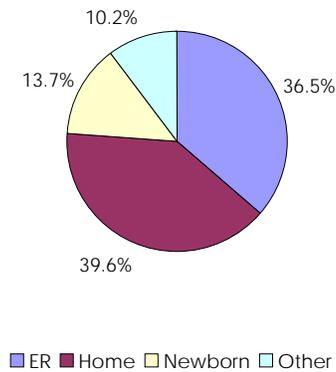
Race/Ethnicity



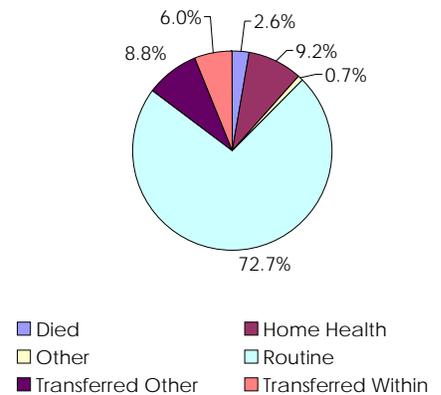
Race/Ethnicity 2004

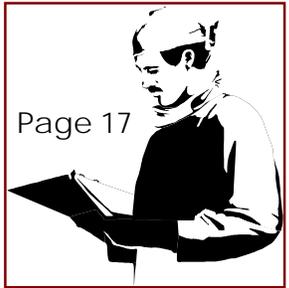


Admitted From

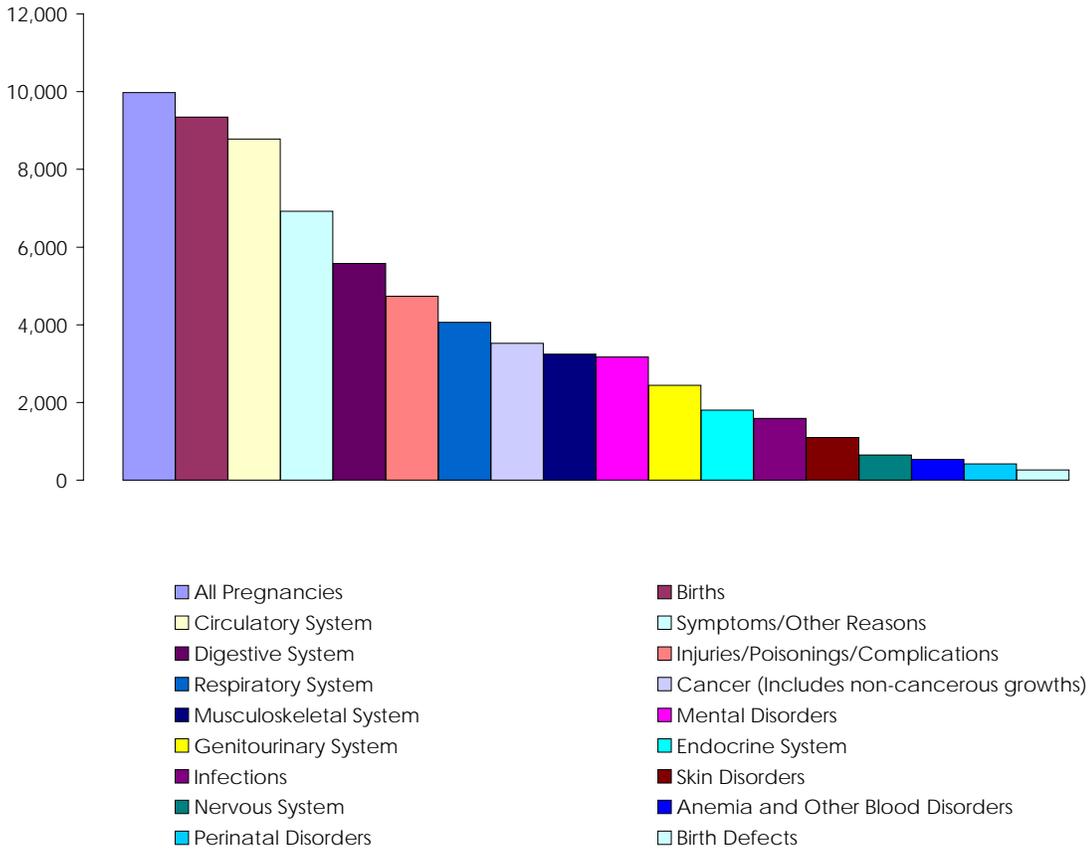


Discharged to





Types of Principal Diagnoses 2004

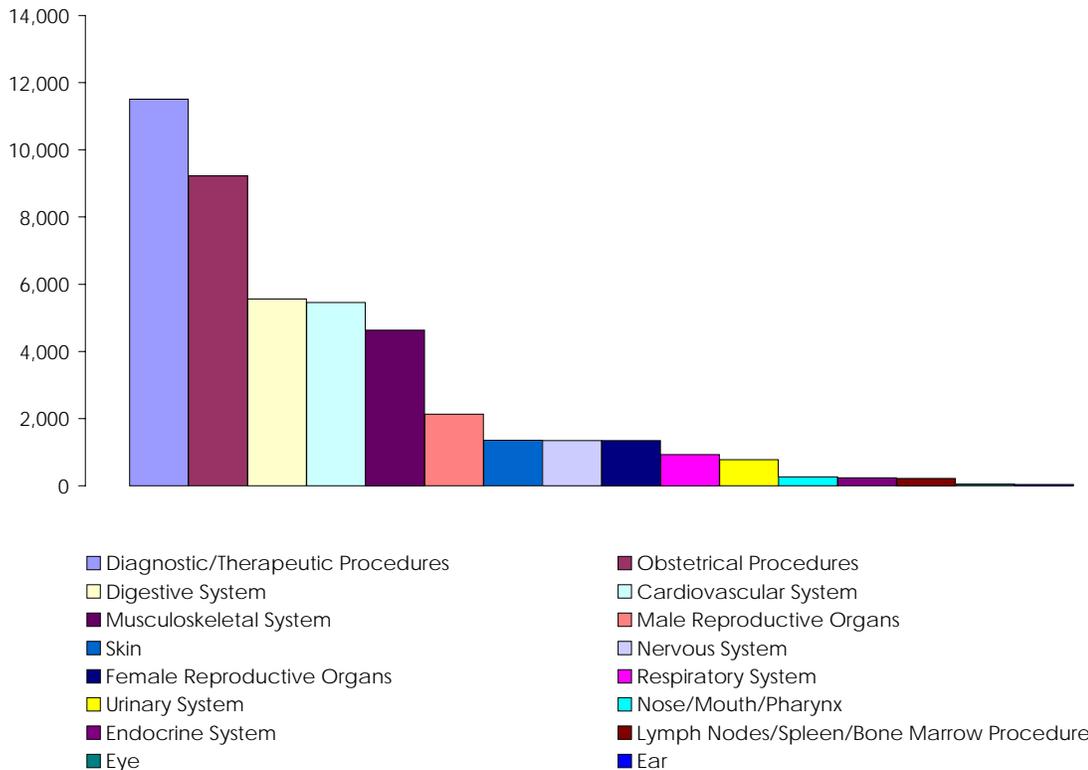


California

Pregnancies/births account for 28.6% of hospital discharges from facilities in California.

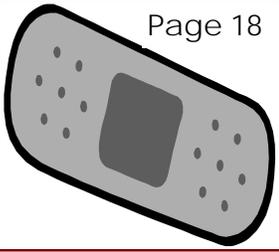
Circulatory and digestive system disorders and symptoms/other reasons account for the top three diagnostic categories excluding pregnancies and births.

Types of Principal Procedures 2004



Obstetrical procedures account for 21.6% of hospital inpatient principal procedures performed in California facilities.

Principal procedures performed for diagnostic/therapeutic, digestive, and cardiovascular systems are the top three procedure categories for hospital discharges from California facilities, excluding obstetrical procedures.

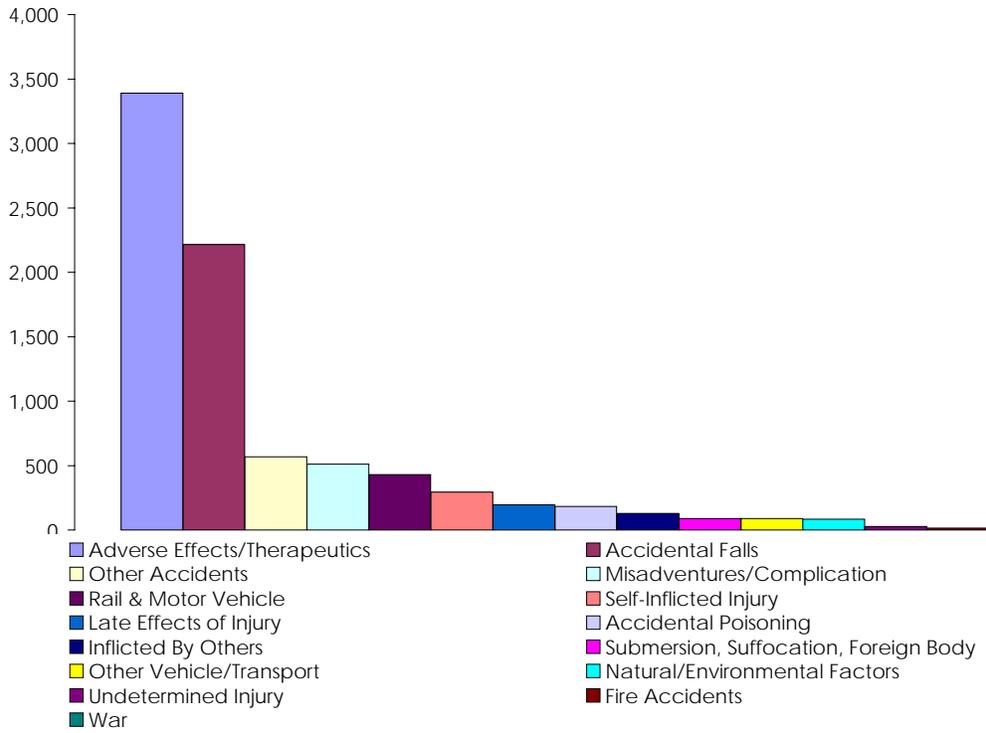


San Mateo County

Hospitalization Characteristics

CLINICAL OVERVIEW

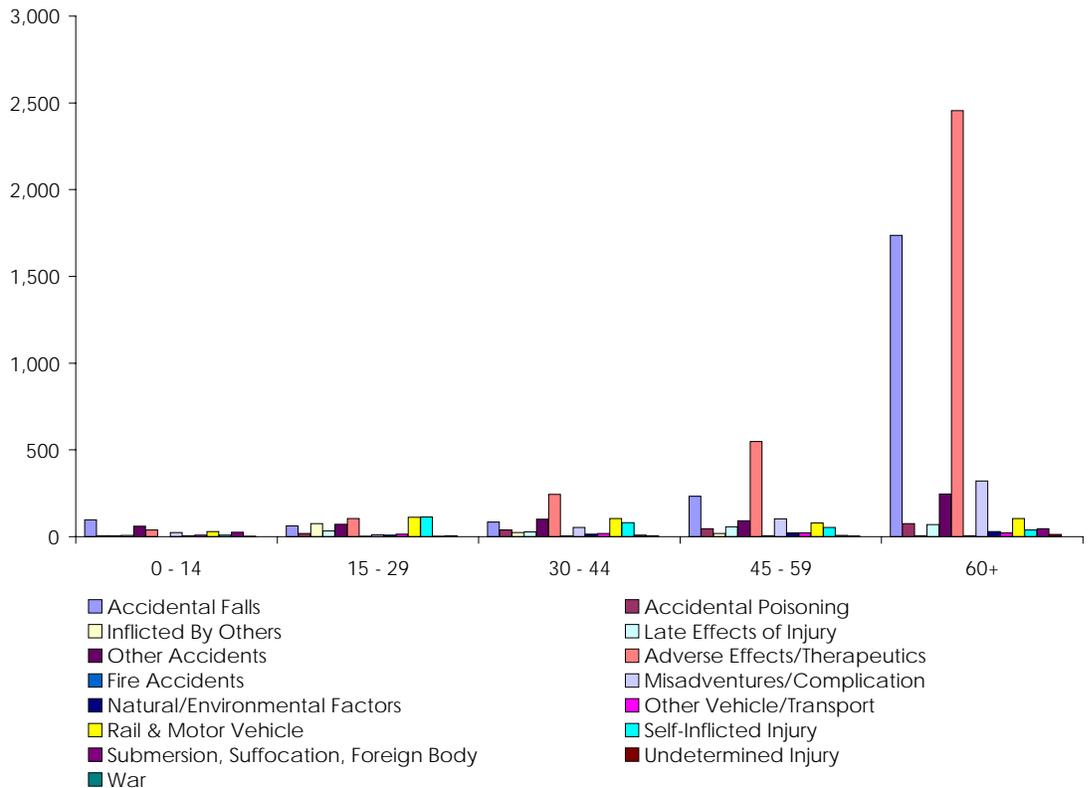
Types of Injuries 2004



California

Adverse effects of medications, accidental falls, and misadventures /complications are the top three principal causes of injuries at California facilities.

Types of Injuries by Age 2004



In California facilities, patients age 60+ represent 69.6% of discharge records for accidental falls and 64.6% of discharge records for adverse effects of medications.



S P E C I F I C T R E N D S

Selected Conditions

Births & Deliveries
High-risk Deliveries
Asthma
Cancer
HIV

Selected Procedures

Cardiac Bypass
Mastectomy
Prostatectomy

Selected Injuries

Auto Injuries
Drug Poisonings
Gunshot Injuries

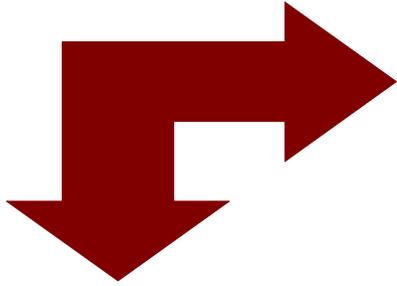


San Mateo County

Specific Hospitalization Trends

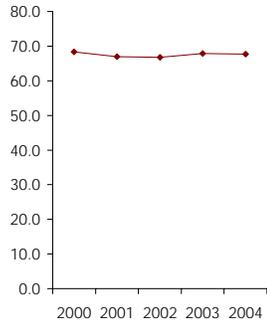
BIRTHS & DELIVERIES

County Trends

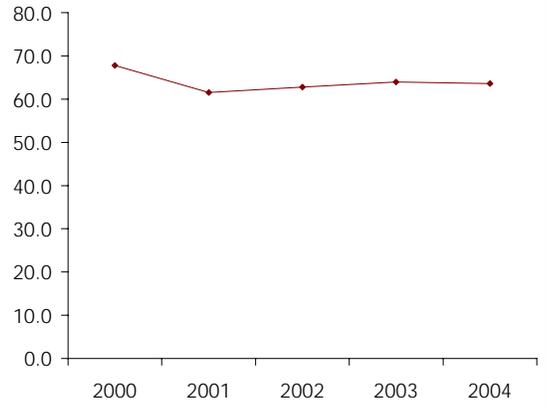


California

Fertility Rate Per 1,000
(Women between 15 - 44 years)



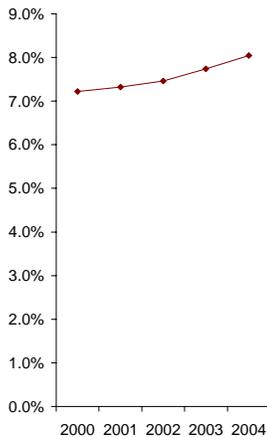
Fertility Rate Per 1,000
(Women between 15 - 44 years)



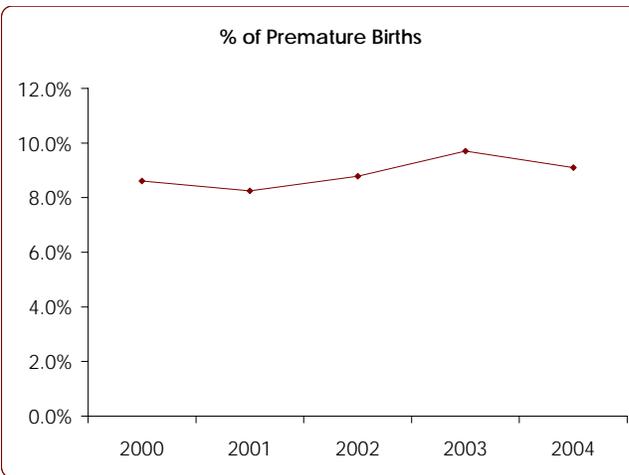
| | County Births | Fertility Rate |
|------|---------------|----------------|
| 2000 | 10,455 | 67.8 |
| 2001 | 9,374 | 61.5 |
| 2002 | 9,316 | 62.8 |
| 2003 | 9,421 | 64.0 |
| 2004 | 9,346 | 63.6 |

Premature Births

% of Premature Births



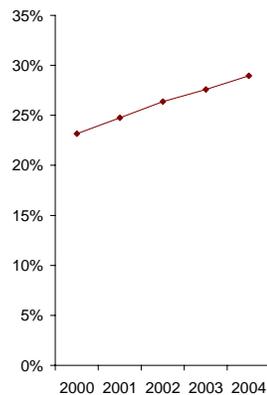
% of Premature Births



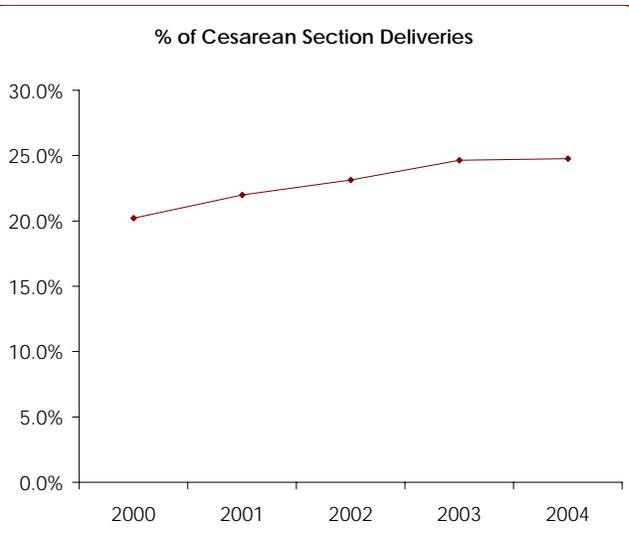
| | Premature Births | % of Total Births |
|------|------------------|-------------------|
| 2000 | 900 | 8.6% |
| 2001 | 773 | 8.2% |
| 2002 | 818 | 8.8% |
| 2003 | 914 | 9.7% |
| 2004 | 850 | 9.1% |

Cesarean Section Deliveries

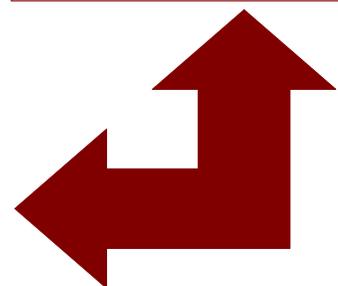
% of Cesarean Section Deliveries



% of Cesarean Section Deliveries



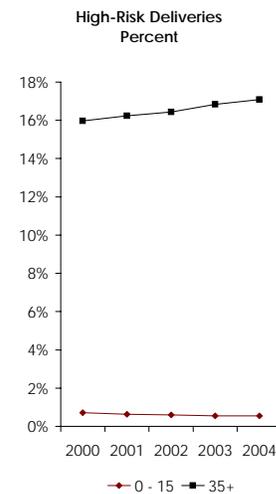
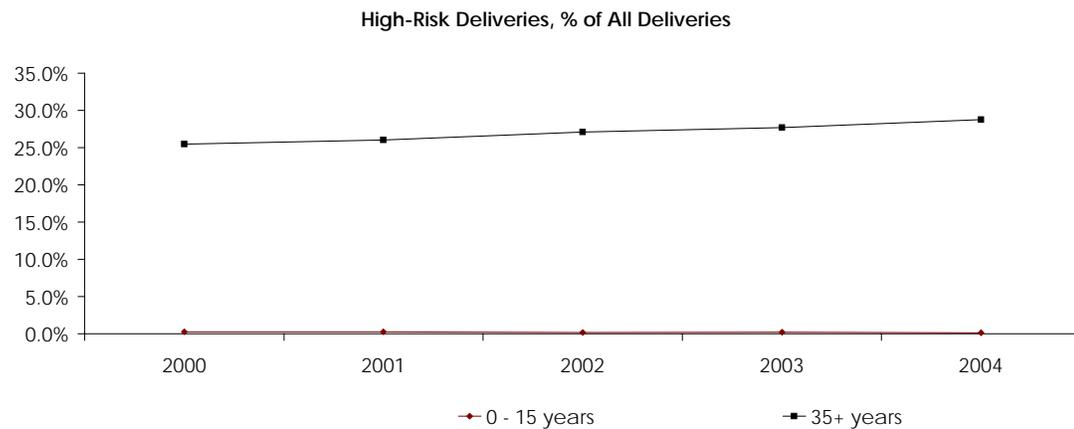
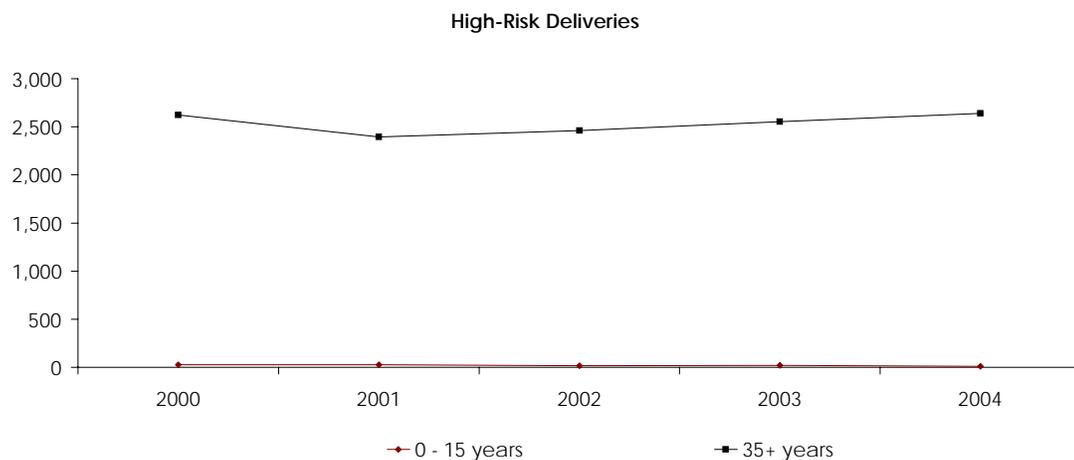
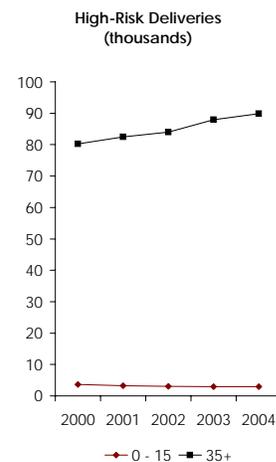
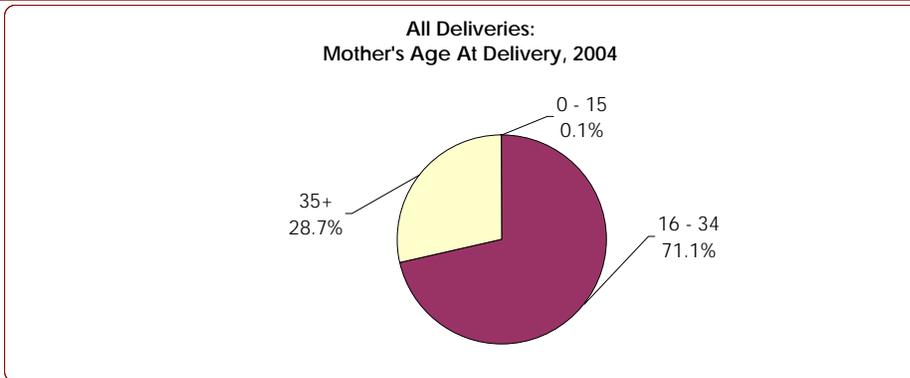
| | C-Sections | % of All Deliveries |
|------|------------|---------------------|
| 2000 | 2,112 | 20.2% |
| 2001 | 2,062 | 22.0% |
| 2002 | 2,155 | 23.1% |
| 2003 | 2,322 | 24.6% |
| 2004 | 2,314 | 24.8% |



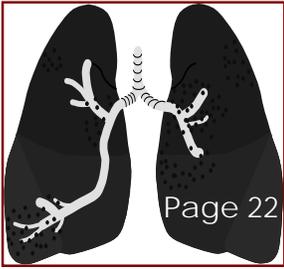


| Year | 0 - 15 | | 16 - 34 | | 35+ | |
|------|--------|------|---------|-------|-------|-------|
| | # | % | # | % | # | % |
| 2000 | 28 | 0.3% | 7,644 | 74.2% | 2,623 | 25.5% |
| 2001 | 25 | 0.3% | 6,782 | 73.7% | 2,394 | 26.0% |
| 2002 | 15 | 0.2% | 6,608 | 72.8% | 2,460 | 27.1% |
| 2003 | 20 | 0.2% | 6,638 | 72.1% | 2,552 | 27.7% |
| 2004 | 11 | 0.1% | 6,529 | 71.1% | 2,638 | 28.7% |

California



SOURCE: California Inpatient Discharge Data, OSHPD. (<http://www.oshpd.ca.gov/HQAD/PatientLevel/index.htm>)
Demographic data from California Department of Finance. (http://www.dof.ca.gov/html/Demograp/DRU_datafiles/DRU_datafiles.htm)



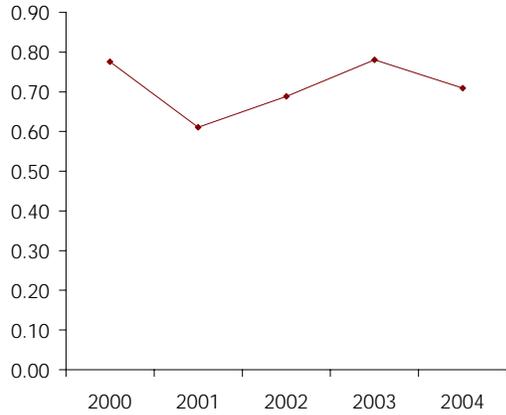
San Mateo County

Specific Hospitalization Trends

ASTHMA*

County Trends

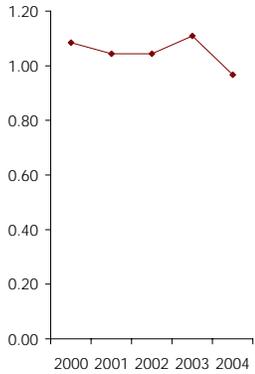
Asthma Hospitalizations
(Age-Adjusted Rate Per 1,000 Pop.)



| | County Hospitalizations | County Age-Adjusted Rate Per 1,000 Pop. | Statewide Age-Adjusted Rate Per 1,000 Pop. |
|------|-------------------------|---|--|
| 2000 | 538 | 0.78 | 1.08 |
| 2001 | 431 | 0.61 | 1.04 |
| 2002 | 488 | 0.69 | 1.04 |
| 2003 | 558 | 0.78 | 1.11 |
| 2004 | 512 | 0.71 | 0.97 |

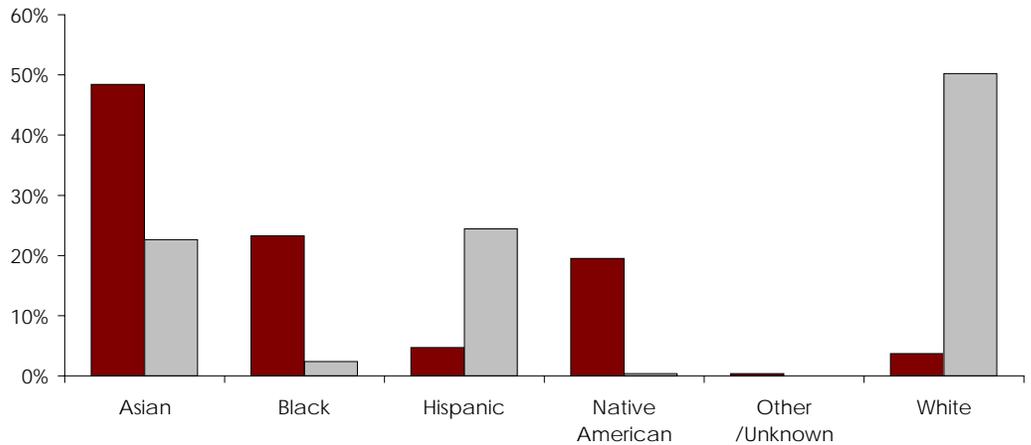
California

Asthma Hospitalizations
(Age-Adjusted Rate Per 1,000 Pop.)



Patients 2004

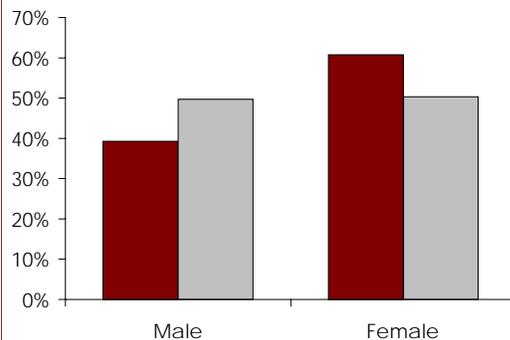
Race/Ethnicity



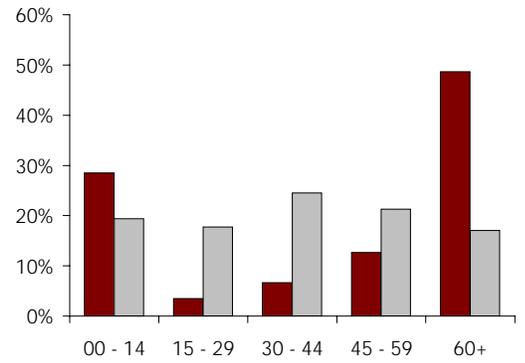
■ % of Asthma Patients

■ % of County Residents

Gender

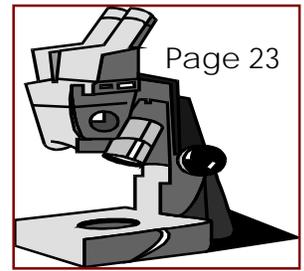


Age



*Based on Principal Diagnosis

SOURCE: California Inpatient Discharge Data, OSHPD. (<http://www.oshpd.ca.gov/HQAD/PatientLevel/index.htm>)
Demographic data from California Department of Finance. (http://www.dof.ca.gov/html/Demograp/DRU_datafiles/DRU_datafiles.htm)

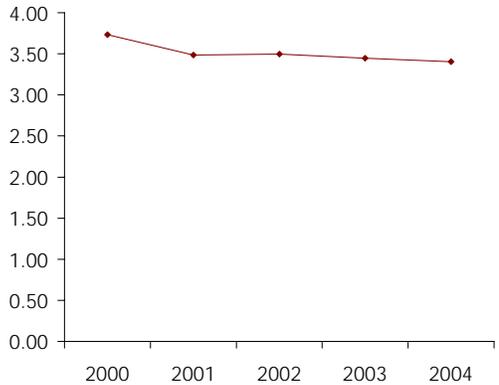


Specific Hospitalization Trends

CANCER*

County Trends

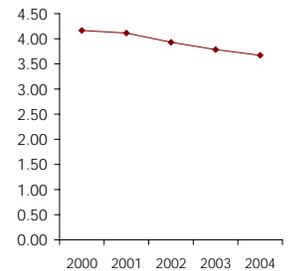
Cancer Hospitalizations
(Age-Adjusted Rate Per 1,000 Pop.)



| | County | | Statewide |
|------|------------------|---------------------------------|---------------------------------|
| | Hospitalizations | Age-Adjusted Rate Per 1,000 Pop | Age-Adjusted Rate Per 1,000 Pop |
| 2000 | 2,690 | 3.73 | 4.17 |
| 2001 | 2,545 | 3.48 | 4.11 |
| 2002 | 2,579 | 3.49 | 3.93 |
| 2003 | 2,547 | 3.45 | 3.78 |
| 2004 | 2,544 | 3.40 | 3.67 |

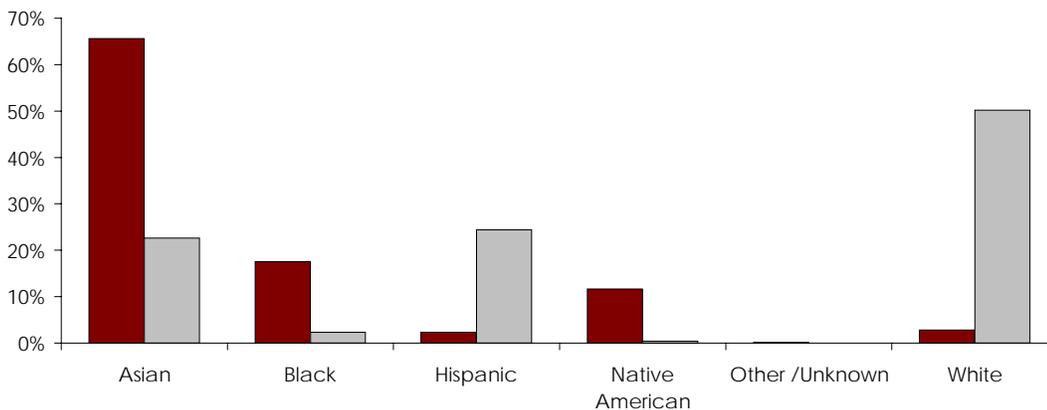
California

Cancer Hospitalizations
(Age-Adjusted Rate Per 1,000 Pop.)



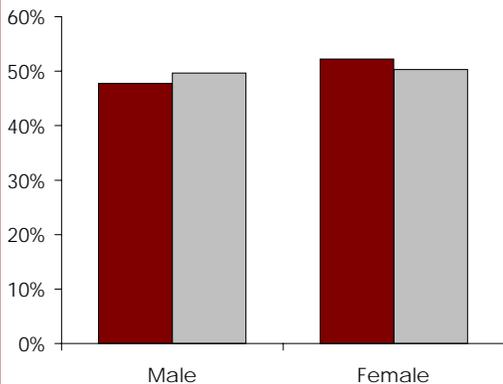
Patients 2004

Race/Ethnicity

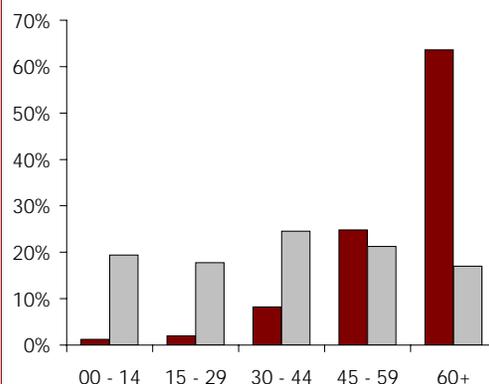


■ % of Cancer Patients ■ % of County Residents

Gender



Age



*Based on Principal Diagnosis

SOURCE: California Inpatient Discharge Data, OSHPD. (<http://www.oshpd.ca.gov/HQAD/PatientLevel/index.htm>)

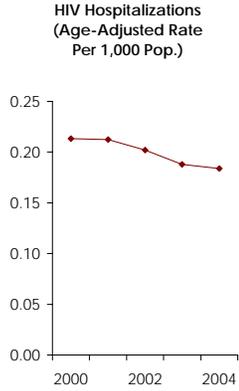
Demographic data from California Department of Finance. (http://www.dof.ca.gov/html/Demograp/DRU_datafiles/DRU_datafiles.htm)



San Mateo County

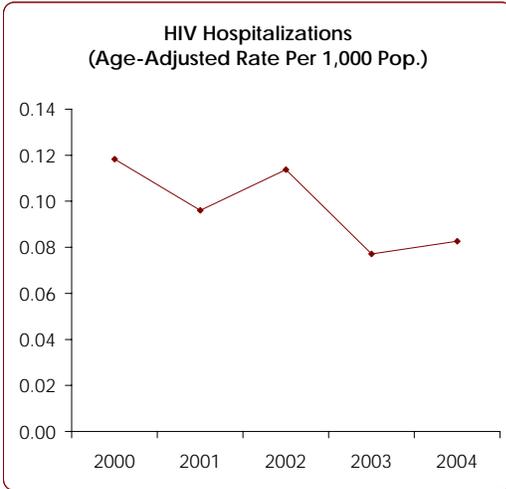
Specific Hospitalization Trends

California



HIV*

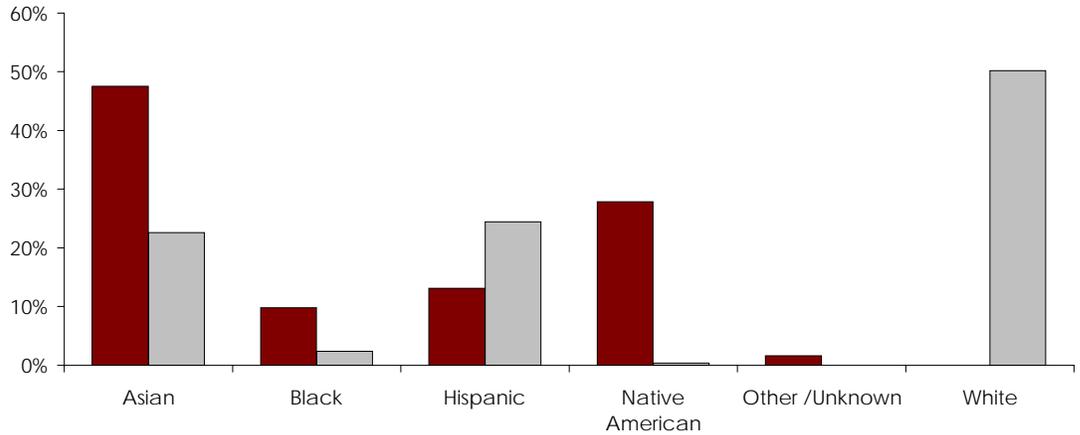
County Trends



| | County Hospitalizations | County Age-Adjusted Rate Per 1,000 Pop | Statewide Age-Adjusted Rate Per 1,000 Pop |
|------|-------------------------|--|---|
| 2000 | 87 | 0.12 | 0.21 |
| 2001 | 71 | 0.10 | 0.21 |
| 2002 | 84 | 0.11 | 0.20 |
| 2003 | 56 | 0.08 | 0.19 |
| 2004 | 61 | 0.08 | 0.18 |

Patients 2004

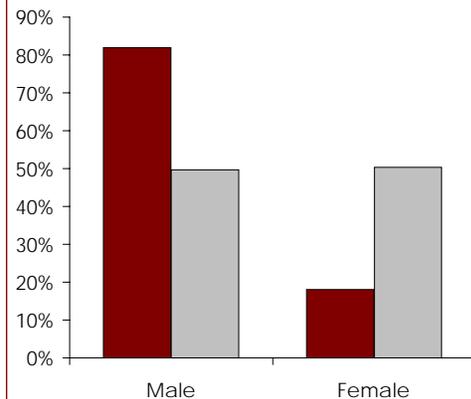
Race/Ethnicity



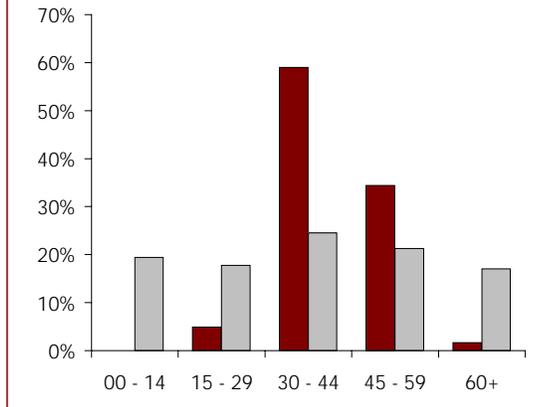
■ % of HIV Patients

■ % of County Residents

Gender



Age



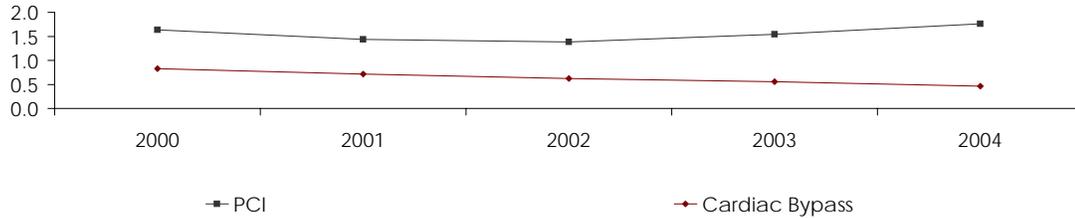
*Based on Principal Diagnosis

SOURCE: California Inpatient Discharge Data, OSHPD. (<http://www.oshpd.ca.gov/HQAD/PatientLevel/index.htm>)
 Demographic data from California Department of Finance. (http://www.dof.ca.gov/html/Demograp/DRU_datafiles/DRU_datafiles.htm)

SELECTED CARDIAC PROCEDURES*

County Trends

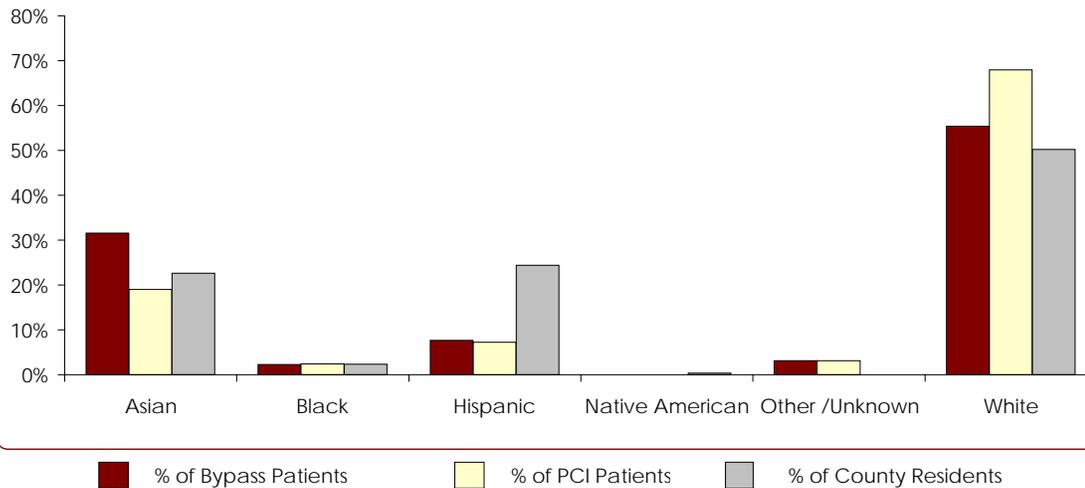
Percutaneous Coronary Intervention (PCI)
& Cardiac Bypass Hospitalizations
(Age-Adjusted Rate Per 1,000 Pop.)



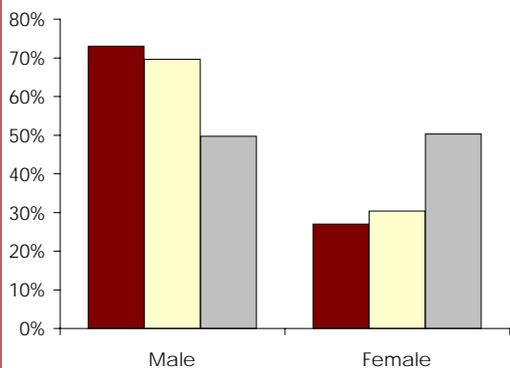
| | County PCI Hospitalizations | County Age-Adjusted Rate Per 1,000 Pop | Statewide Age-Adjusted Rate Per 1,000 Pop | County Cardiac Bypass Hospitalizations | County Age-Adjusted Rate Per 1,000 Pop | Statewide Age-Adjusted Rate Per 1,000 Pop |
|------|-----------------------------|--|---|--|--|---|
| 2000 | 1,183 | 1.64 | 1.54 | 597 | 0.83 | 0.91 |
| 2001 | 1,053 | 1.44 | 1.59 | 524 | 0.72 | 0.81 |
| 2002 | 1,027 | 1.39 | 1.57 | 461 | 0.62 | 0.73 |
| 2003 | 1,150 | 1.54 | 1.50 | 413 | 0.55 | 0.62 |
| 2004 | 1,326 | 1.76 | 1.62 | 352 | 0.47 | 0.55 |

Patients 2004

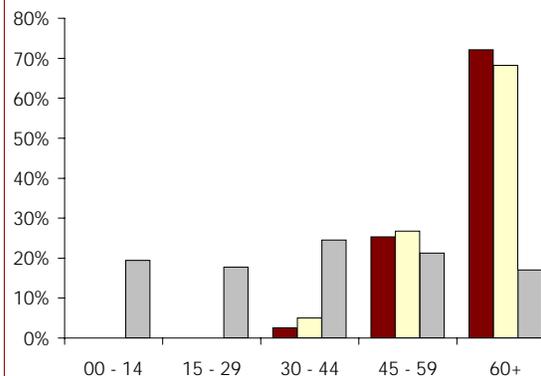
Race/Ethnicity



Gender



Age



*Based on Principal Diagnosis

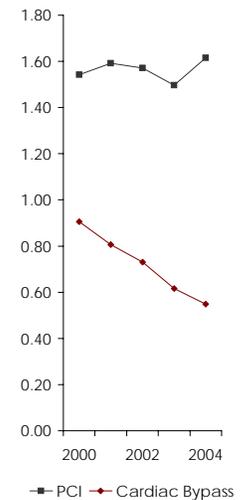
SOURCE: California Inpatient Discharge Data, OSHPD. (<http://www.oshpd.ca.gov/HQAD/PatientLevel/index.htm>)

Demographic data from California Department of Finance. (http://www.dof.ca.gov/html/Demograp/DRU_datafiles/DRU_datafiles.htm)



California

Percutaneous Coronary Intervention (PCI) & Cardiac Bypass Hospitalizations
(Age-Adjusted Rate Per 1,000 Pop.)





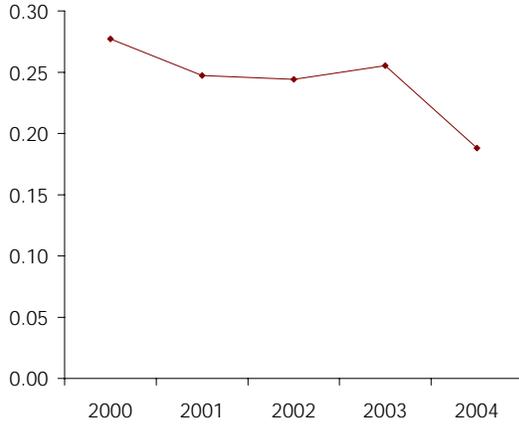
San Mateo County

Specific Hospitalization Trends

MASTECTOMY*

County Trends

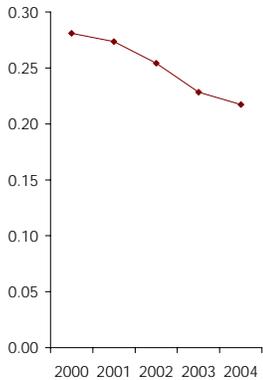
Mastectomy Hospitalizations
(Age-Adjusted Rate Per 1,000 Pop.)



| | County Hospitalizations | County Age-Adjusted Rate Per 1,000 Pop | Statewide Age-Adjusted Rate Per 1,000 Pop |
|------|-------------------------|--|---|
| 2000 | 202 | 0.28 | 0.28 |
| 2001 | 182 | 0.25 | 0.27 |
| 2002 | 183 | 0.24 | 0.25 |
| 2003 | 192 | 0.26 | 0.23 |
| 2004 | 143 | 0.19 | 0.22 |

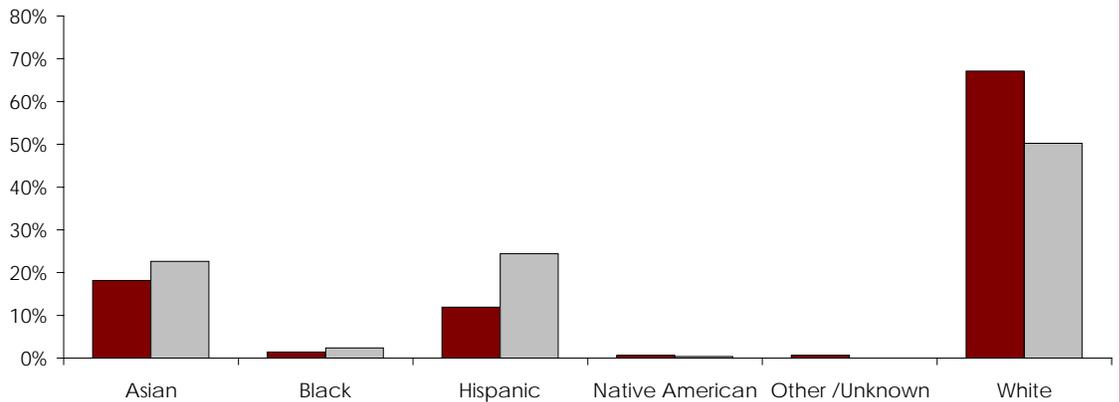
California

Mastectomy Hospitalizations
(Age-Adjusted Rate Per 1,000 Pop.)



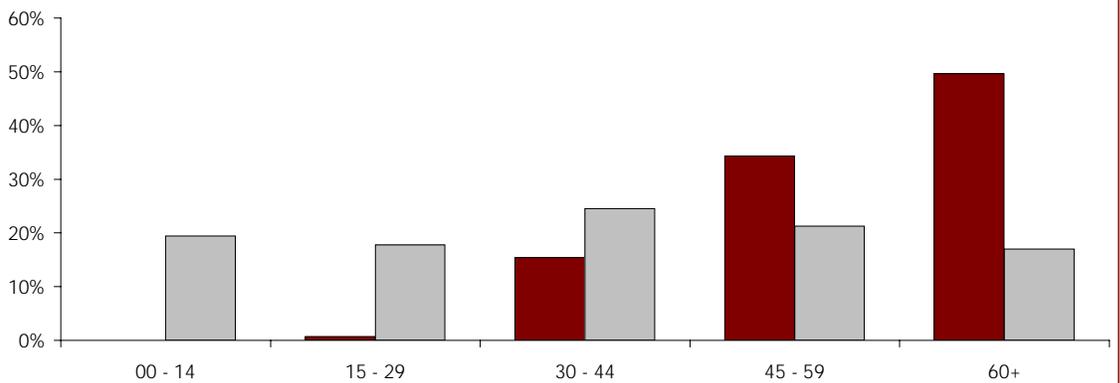
Patients 2004

Race/Ethnicity



■ % of Mastectomy Patients ■ % of County Residents

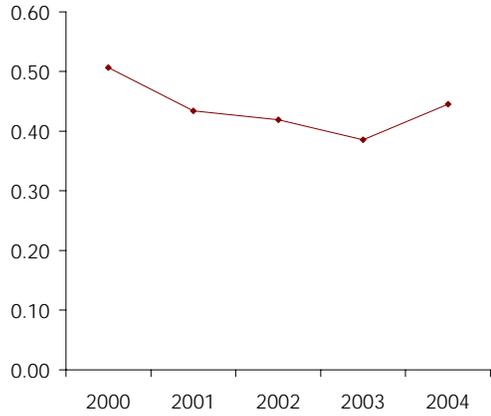
Age



PROSTATECTOMY*

County Trends

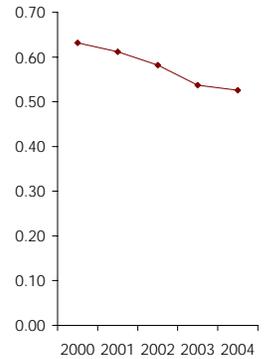
Prostatectomy Hospitalizations
(Age-Adjusted Rate Per 1,000 Pop.)



| Year | County Hospitalizations | County Age-Adjusted Rate Per 1,000 Pop | Statewide Age-Adjusted Rate Per 1,000 Pop |
|------|-------------------------|--|---|
| 2000 | 363 | 0.51 | 0.63 |
| 2001 | 316 | 0.43 | 0.61 |
| 2002 | 310 | 0.42 | 0.58 |
| 2003 | 286 | 0.39 | 0.54 |
| 2004 | 332 | 0.45 | 0.53 |

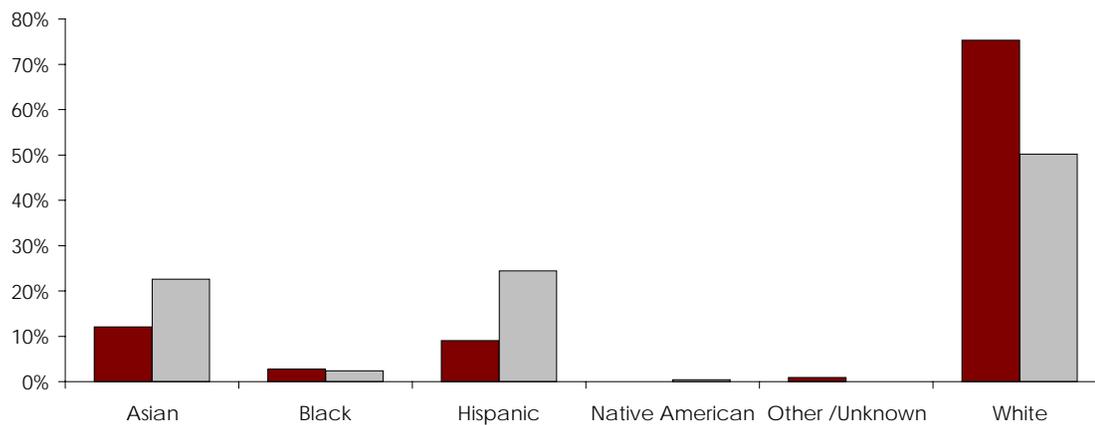
California

Prostatectomy Hospitalizations
(Age-Adjusted Rate Per 1,000 Pop.)



Patients 2004

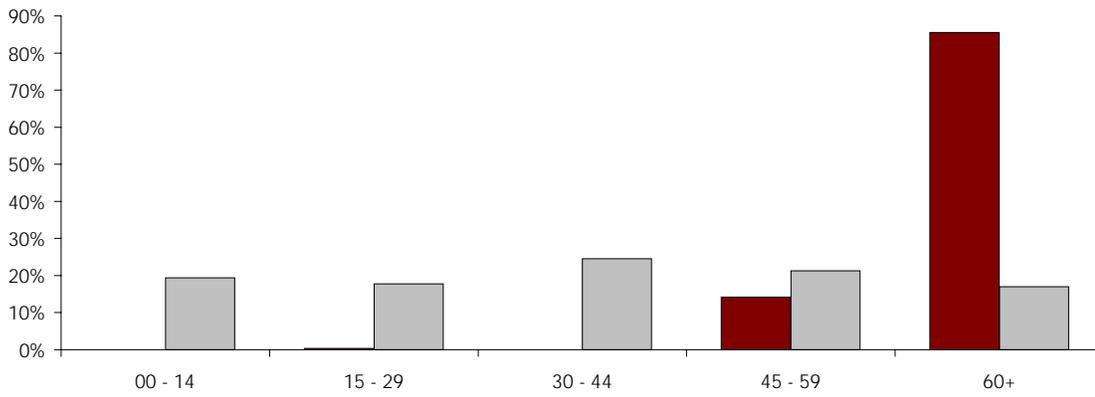
Race/Ethnicity



■ % of Prostatectomy Patients

■ % of County Residents

Age



*Based on Principal Diagnosis

SOURCE: California Inpatient Discharge Data, OSHPD. (<http://www.oshpd.ca.gov/HQAD/PatientLevel/Index.htm>)

Demographic data from California Department of Finance. (http://www.dof.ca.gov/html/Demograp/DRU_datafiles/DRU_datafiles.htm)





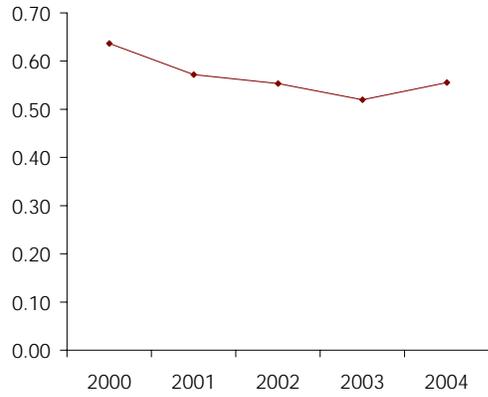
San Mateo County

Specific Hospitalization Trends

AUTO INJURY*

County Trends

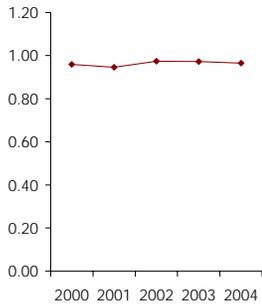
Auto Injury Hospitalizations
(Age-Adjusted Rate Per 1,000 Pop.)



| | County Hospitalizations | County Age-Adjusted Rate Per 1,000 Pop | Statewide Age-Adjusted Rate Per 1,000 Pop |
|------|-------------------------|--|---|
| 2000 | 458 | 0.64 | 0.96 |
| 2001 | 412 | 0.57 | 0.95 |
| 2002 | 400 | 0.55 | 0.97 |
| 2003 | 374 | 0.52 | 0.97 |
| 2004 | 401 | 0.56 | 0.97 |

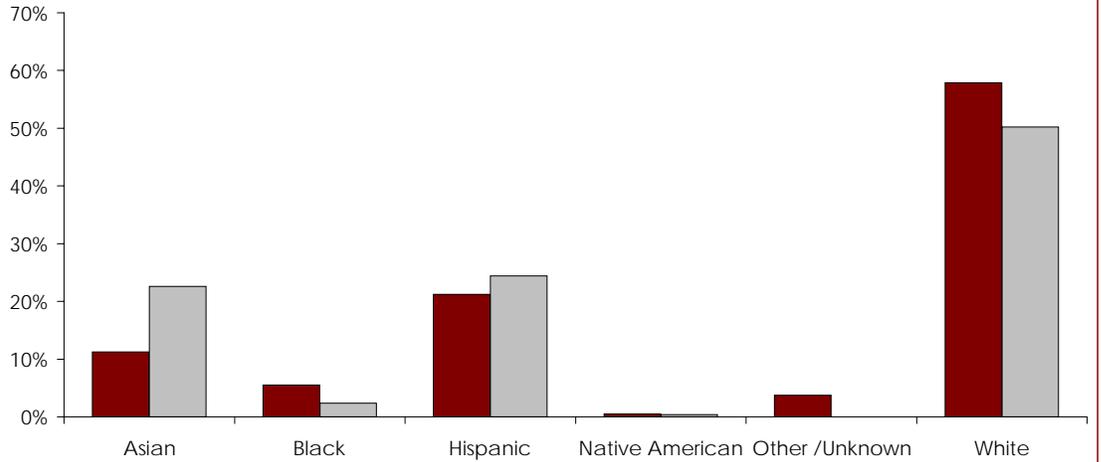
California

Auto Injury Hospitalizations
(Age-Adjusted Rate Per 1,000 Pop.)



Patients 2004

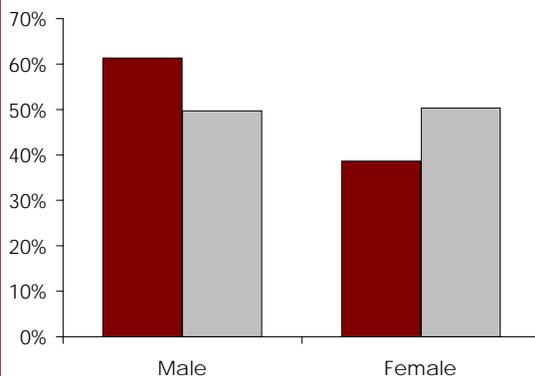
Race/Ethnicity



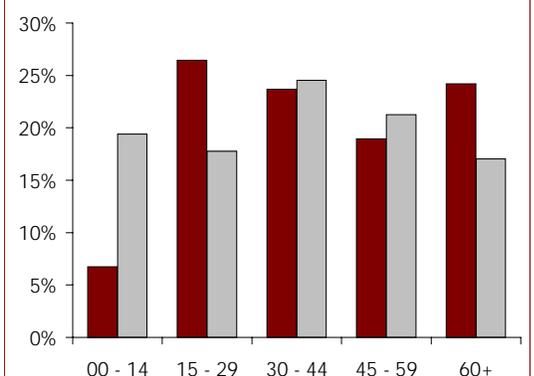
■ % of Auto Injury Patients

■ % of County Residents

Gender



Age



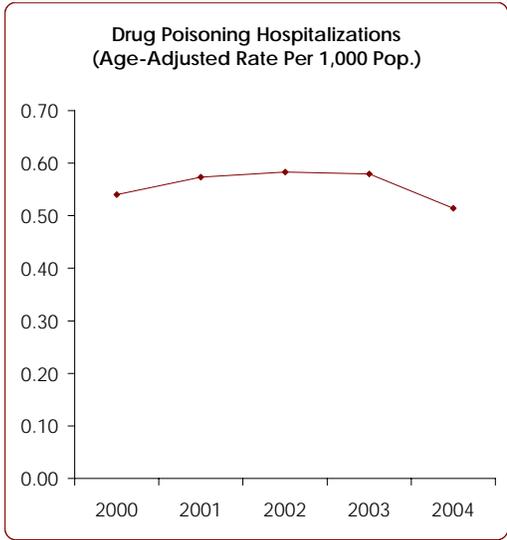
*Based on first event causing hospitalization

SOURCE: California Inpatient Discharge Data, OSHPD. (<http://www.oshpd.ca.gov/HQAD/PatientLevel/index.htm>)

Demographic data from California Department of Finance. (http://www.dof.ca.gov/html/Demograp/DRU_datafiles/DRU_datafiles.htm)

DRUG POISONING*

County Trends

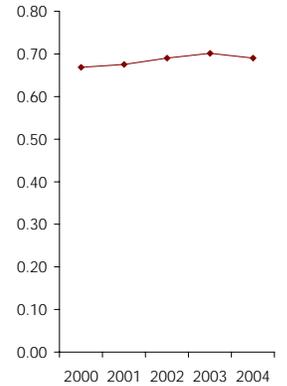


| Year | County Hospitalizations | County Age-Adjusted Rate Per 1,000 Pop | Statewide Age-Adjusted Rate Per 1,000 Pop |
|------|-------------------------|--|---|
| 2000 | 390 | 0.54 | 0.67 |
| 2001 | 415 | 0.57 | 0.68 |
| 2002 | 421 | 0.58 | 0.69 |
| 2003 | 418 | 0.58 | 0.70 |
| 2004 | 375 | 0.51 | 0.69 |



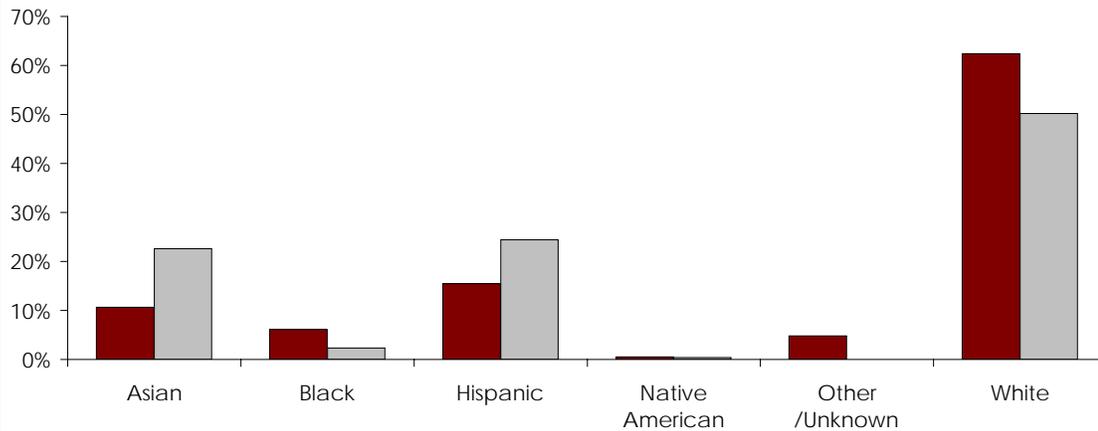
California

Drug Poisoning Hospitalizations (Age-Adjusted Rate Per 1,000 Pop.)



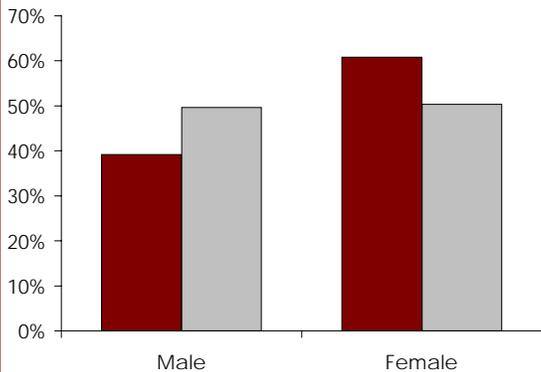
Patients 2004

Race/Ethnicity

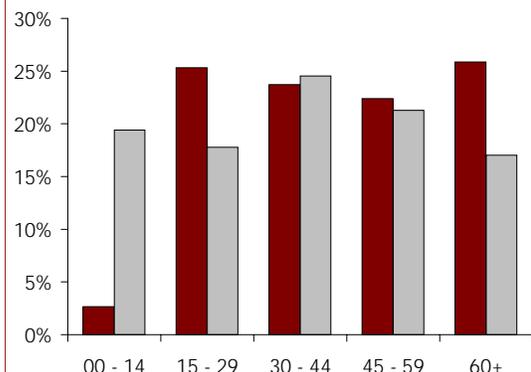


■ % of Drug Poisoning Patients ■ % of County Residents

Gender



Age



*Based on first event causing hospitalization

SOURCE: California Inpatient Discharge Data, OSHPD. (<http://www.oshpd.ca.gov/HQAD/PatientLevel/index.htm>)

Demographic data from California Department of Finance. (http://www.dof.ca.gov/html/Demograp/DRU_datafiles/DRU_datafiles.htm)

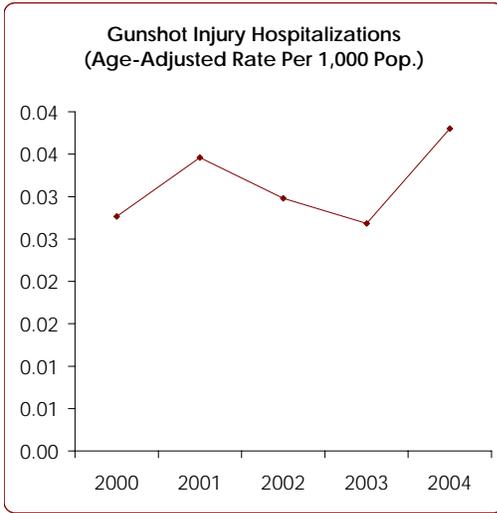


San Mateo County

Specific Hospitalization Trends

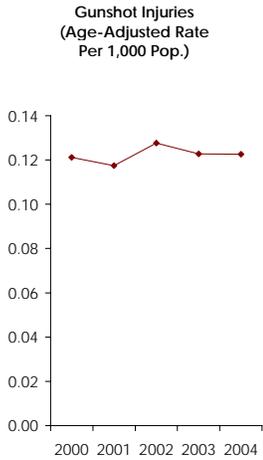
GUNSHOT INJURIES*

County Trends

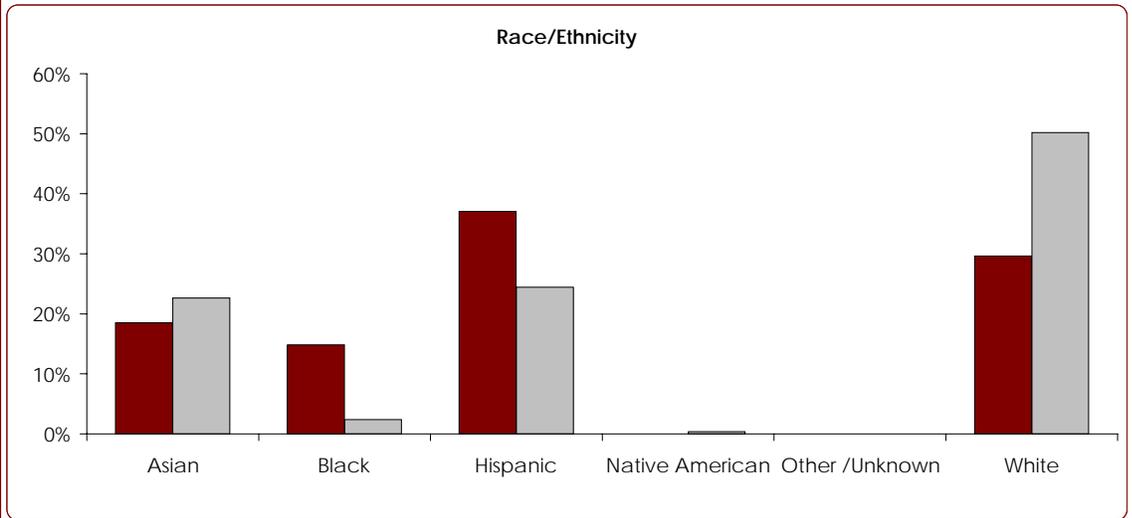


| Year | County Hospitalizations | County Age-Adjusted Rate Per 1,000 Pop | Statewide Age-Adjusted Rate Per 1,000 Pop |
|------|-------------------------|--|---|
| 2000 | 20 | 0.03 | 0.12 |
| 2001 | 25 | 0.03 | 0.12 |
| 2002 | 21 | 0.03 | 0.13 |
| 2003 | 19 | 0.03 | 0.12 |
| 2004 | 27 | 0.04 | 0.12 |

California

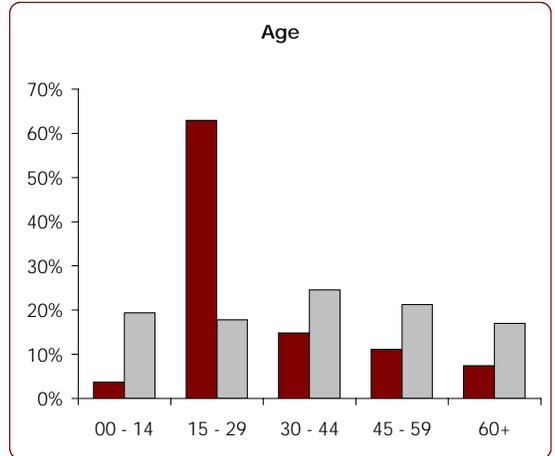
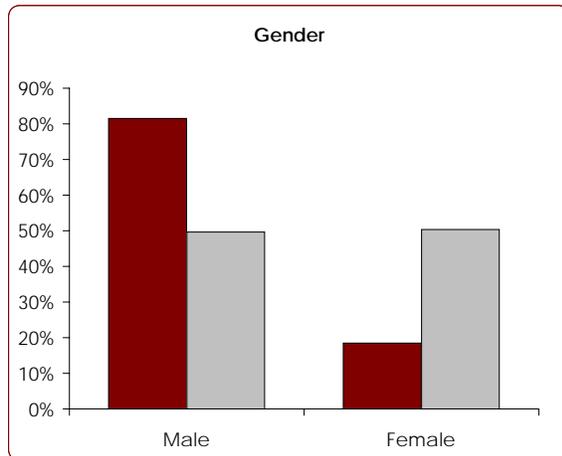


Patients 2004



■ % of Gunshot Injury Patients

■ % of County Residents



*Based on first event causing hospitalization
 SOURCE: California Inpatient Discharge Data, OSHPD. (<http://www.oshpd.ca.gov/HQAD/PatientLevel/index.htm>)
 Demographic data from California Department of Finance. (http://www.dof.ca.gov/html/Demograp/DRU_datafiles/DRU_datafiles.htm)



I N D I V I D U A L H O S P I T A L

FINANCIAL & UTILIZATION REPORTS

Ownership
Type of Hospital
Type of Care
Available Beds/Occupancy Rate
Average Length of Stay/Discharges/Outpatient Visits
Emergency Department Utilization
Income Statement
Income Statement Per Adjusted Patient Day

Financial & Utilization Information 2004

| Facility Name | KAISER FDN HOSP - REDWOOD CITY | KAISER FDN HOSP - SOUTH SAN FRANCISCO | MENLO PARK SURGICAL HOSPITAL |
|------------------------|--------------------------------|---------------------------------------|------------------------------|
| Ownership | NON-PROFIT | NON-PROFIT | INVESTOR |
| Type of Hospital | KAISER | KAISER | COMPARABLE |
| Type of Care | GENERAL ACUTE | GENERAL ACUTE | GENERAL ACUTE |
| Teaching/Rural | N/A | N/A | N/A |
| Available Beds | 192 | 120 | 16 |
| Occupancy Rate | 47.8% | 62.4% | 12.2% |
| Patient Days | 33,580 | 27,409 | 716 |
| Average Length of Stay | 4.0 | 4.2 | 1.7 |
| Total Discharges | 8,364 | 6,453 | 426 |
| Outpatient Visits | 4,697 | 3,484 | 1,411 |

| Emergency Department | | | |
|--------------------------------|--------|--------|------|
| EMS Level | Basic | Basic | --- |
| EMS Stations | 16 | 19 | - |
| Total EMS Visits | 23,921 | 32,126 | - |
| Non-Emergency EMS Visits | - | - | - |
| Non-Urgent EMS Visits | 642 | 23 | - |
| Urgent EMS Visits | 1,356 | 892 | - |
| Moderate EMS Visits | 10,667 | 12,780 | - |
| Severe EMS Visits | 7,214 | 14,173 | - |
| Critical EMS Visits | 4,042 | 4,258 | - |
| % of Visits Resulting in Admit | 16.3% | 13.3% | 0.0% |
| Registered-Left w/o Treatment | 395 | 369 | - |

| Income Statement | | | |
|-----------------------------|-----|-----|--------------|
| Gross Patient Revenue | \$0 | \$0 | \$14,438,082 |
| -Deductions from Revenue | \$0 | \$0 | \$8,788,690 |
| +Capitation Premium Revenue | \$0 | \$0 | \$0 |
| Net Patient Revenue | \$0 | \$0 | \$5,649,392 |
| +Other Operating Revenue | \$0 | \$0 | \$2,028 |
| Total Operating Revenue | \$0 | \$0 | \$5,651,420 |
| -Operating Expense | \$0 | \$0 | \$7,298,613 |
| Net from Operations | \$0 | \$0 | -\$1,647,193 |
| +Non-Operating Revenue | \$0 | \$0 | \$6,595 |
| -Non-Operating Expense | \$0 | \$0 | \$4,578,837 |
| -Income Taxes | \$0 | \$0 | \$0 |
| -Extraordinary Items | \$0 | \$0 | \$0 |
| Net Income | \$0 | \$0 | -\$6,219,435 |

| Per Adjusted Day | | | |
|-----------------------------|-----|-----|----------|
| Gross Patient Revenue | \$0 | \$0 | \$3,557 |
| -Deductions from Revenue | \$0 | \$0 | \$2,165 |
| +Capitation Premium Revenue | \$0 | \$0 | \$0 |
| Net Patient Revenue | \$0 | \$0 | \$1,392 |
| +Other Operating Revenue | \$0 | \$0 | \$0 |
| Total Operating Revenue | \$0 | \$0 | \$1,392 |
| -Operating Expense | \$0 | \$0 | \$1,798 |
| Net from Operations | \$0 | \$0 | -\$406 |
| +Non-Operating Revenue | \$0 | \$0 | \$2 |
| -Non-Operating Expense | \$0 | \$0 | \$1,128 |
| -Income Taxes | \$0 | \$0 | \$0 |
| -Extraordinary Items | \$0 | \$0 | \$0 |
| Net Income | \$0 | \$0 | -\$1,532 |

Footnotes:

Per Adjusted Day: This statistic adjusts the number of patient days to compensate for outpatient services.
 The financial data on this page reflect disproportionate share payments transferred to a related public entity.
 Note that columns may not add to subtotals due to rounding.

Financial & Utilization Information

| MILLS HEALTH CENTER | PENINSULA MEDICAL CENTER | SAN MATEO MEDICAL CENTER | Facility Name |
|---------------------|--------------------------|--------------------------|------------------------|
| --- | NON-PROFIT | CITY / COUNTY | Ownership |
| --- | COMPARABLE | COMPARABLE | Type of Hospital |
| --- | GENERAL ACUTE | GENERAL ACUTE | Type of Care |
| --- | N/A | N/A | Teaching/Rural |
| --- | 374 | 455 | Available Beds |
| --- | 66.5% | 62.2% | Occupancy Rate |
| --- | 91,070 | 103,655 | Patient Days |
| --- | 5.7 | 26.4 | Average Length of Stay |
| --- | 16,030 | 3,924 | Total Discharges |
| --- | 472,509 | 216,779 | Outpatient Visits |

| | | | Emergency Department: |
|---------|--------|--------|--------------------------------|
| Standby | Basic | Basic | EMS Level |
| 15 | 15 | 15 | EMS Stations |
| 15,830 | 25,915 | 29,204 | Total EMS Visits |
| - | 26 | - | Non-Emergency EMS Visits |
| 3,638 | 4,277 | 294 | Non-Urgent EMS Visits |
| 6,710 | 7,058 | 3,401 | Urgent EMS Visits |
| 3,338 | 6,462 | 14,144 | Moderate EMS Visits |
| 1,429 | 5,265 | 8,329 | Severe EMS Visits |
| 715 | 2,853 | 3,036 | Critical EMS Visits |
| 0.0% | 20.2% | 7.2% | % of Visits Resulting in Admit |
| 1 | 10 | - | Registered-Left w/o Treatment |

| | | | Income Statement |
|-----|-----------------|---------------|-----------------------------|
| --- | \$1,075,655,782 | \$229,740,987 | Gross Patient Revenue |
| --- | \$801,222,054 | \$139,801,077 | -Deductions from Revenue |
| --- | \$45,225,992 | \$0 | +Capitation Premium Revenue |
| --- | \$319,659,720 | \$89,939,910 | Net Patient Revenue |
| --- | \$4,750,387 | \$11,090,785 | +Other Operating Revenue |
| --- | \$324,410,107 | \$101,030,695 | Total Operating Revenue |
| --- | \$292,489,530 | \$172,344,471 | -Operating Expense |
| --- | \$31,920,577 | -\$71,313,776 | Net from Operations |
| --- | \$4,971,854 | \$64,282,789 | +Non-Operating Revenue |
| --- | \$2,573,378 | \$156,180 | -Non-Operating Expense |
| --- | \$0 | \$0 | -Income Taxes |
| --- | \$0 | \$0 | -Extraordinary Items |
| --- | \$34,319,053 | -\$7,187,167 | Net Income |

| | | | Per Adjusted Day |
|-----|---------|---------|-----------------------------|
| --- | \$7,174 | \$1,180 | Gross Patient Revenue |
| --- | \$5,344 | \$718 | -Deductions from Revenue |
| --- | \$302 | \$0 | +Capitation Premium Revenue |
| --- | \$2,132 | \$462 | Net Patient Revenue |
| --- | \$32 | \$57 | +Other Operating Revenue |
| --- | \$2,164 | \$519 | Total Operating Revenue |
| --- | \$1,951 | \$885 | -Operating Expense |
| --- | \$213 | -\$366 | Net from Operations |
| --- | \$33 | \$330 | +Non-Operating Revenue |
| --- | \$17 | \$1 | -Non-Operating Expense |
| --- | \$0 | \$0 | -Income Taxes |
| --- | \$0 | \$0 | -Extraordinary Items |
| --- | \$229 | -\$37 | Net Income |

Footnotes:
 Per Adjusted Day: This statistic adjusts the number of patient days to compensate for outpatient services.
 The financial data on this page reflect disproportionate share payments transferred to a related public entity.
 Note that columns may not add to subtotals due to rounding.

Financial & Utilization Information

| Facility Name | SEQUOIA HOSPITAL | SETON MEDICAL CENTER | SETON MEDICAL CENTER - COASTSIDE |
|------------------------|------------------|----------------------|----------------------------------|
| Ownership | NON-PROFIT | NON-PROFIT | NON-PROFIT |
| Type of Hospital | COMPARABLE | COMPARABLE | COMPARABLE |
| Type of Care | GENERAL ACUTE | GENERAL ACUTE | GENERAL ACUTE |
| Teaching/Rural | N/A | N/A | SMALL/RURAL |
| Available Beds | 299 | 278 | 121 |
| Occupancy Rate | 40.3% | 79.6% | 89.8% |
| Patient Days | 44,137 | 81,042 | 39,773 |
| Average Length of Stay | 5.0 | 8.5 | 364.9 |
| Total Discharges | 8,812 | 9,575 | 109 |
| Outpatient Visits | 206,272 | 277,366 | 10,078 |

| Emergency Department | | | |
|--------------------------------|--------|--------|---------|
| EMS Level | Basic | Basic | Standby |
| EMS Stations | 14 | 19 | 7 |
| Total EMS Visits | 20,851 | 25,618 | 3,502 |
| Non-Emergency EMS Visits | 200 | - | - |
| Non-Urgent EMS Visits | 23 | 2,426 | 105 |
| Urgent EMS Visits | 12,740 | 9,015 | 560 |
| Moderate EMS Visits | 5,500 | 9,237 | 2,320 |
| Severe EMS Visits | 1,901 | 4,188 | 385 |
| Critical EMS Visits | 687 | 752 | 132 |
| % of Visits Resulting in Admit | 14.9% | 20.2% | 0.5% |
| Registered-Left w/o Treatment | 60 | 149 | 19 |

| Income Statement | | | |
|-----------------------------|---------------|---------------|--------------|
| Gross Patient Revenue | \$649,114,195 | \$900,968,961 | \$24,755,937 |
| -Deductions from Revenue | \$485,605,538 | \$692,020,825 | \$13,143,554 |
| +Capitation Premium Revenue | \$0 | \$0 | \$0 |
| Net Patient Revenue | \$163,508,657 | \$208,948,136 | \$11,612,383 |
| +Other Operating Revenue | \$2,122,683 | \$1,693,432 | \$353,787 |
| Total Operating Revenue | \$165,631,340 | \$210,641,568 | \$11,966,170 |
| -Operating Expense | \$157,585,026 | \$194,549,015 | \$14,137,507 |
| Net from Operations | \$8,046,314 | \$16,092,553 | -\$2,171,337 |
| +Non-Operating Revenue | \$1,069,337 | \$4,753,312 | \$23,147 |
| -Non-Operating Expense | \$422,884 | \$3,493,501 | \$10,121 |
| -Income Taxes | \$0 | \$0 | \$0 |
| -Extraordinary Items | \$0 | \$0 | \$0 |
| Net Income | \$8,692,767 | \$17,352,364 | -\$2,158,311 |

| Per Adjusted Day | | | |
|-----------------------------|----------|---------|-------|
| Gross Patient Revenue | \$10,999 | \$8,601 | \$483 |
| -Deductions from Revenue | \$8,229 | \$6,607 | \$257 |
| +Capitation Premium Revenue | \$0 | \$0 | \$0 |
| Net Patient Revenue | \$2,771 | \$1,995 | \$227 |
| +Other Operating Revenue | \$36 | \$16 | \$7 |
| Total Operating Revenue | \$2,807 | \$2,011 | \$234 |
| -Operating Expense | \$2,670 | \$1,857 | \$276 |
| Net from Operations | \$136 | \$154 | -\$42 |
| +Non-Operating Revenue | \$18 | \$45 | \$0 |
| -Non-Operating Expense | \$7 | \$33 | \$0 |
| -Income Taxes | \$0 | \$0 | \$0 |
| -Extraordinary Items | \$0 | \$0 | \$0 |
| Net Income | \$147 | \$166 | -\$42 |

Footnotes:

Per Adjusted Day: This statistic adjusts the number of patient days to compensate for outpatient services.

The financial data on this page reflect disproportionate share payments transferred to a related public entity.

Note that columns may not add to subtotals due to rounding.

Financial & Utilization Information

Facility Information

| | |
|--|------------------------|
| <p>This page intentionally left blank.</p> | Facility Name |
| | Ownership |
| | Type of Hospital |
| | Type of Care |
| | Teaching/Rural |
| | Available Beds |
| | Occupancy Rate |
| | Patient Days |
| | Average Length of Stay |
| | Total Discharges |
| | Outpatient Visits |

Emergency Department

| | |
|--|--------------------------------|
| <p>This page intentionally left blank.</p> | EMS Level |
| | EMS Stations |
| | Total EMS Visits |
| | Non-Emergency EMS Visits |
| | Non-Urgent EMS Visits |
| | Urgent EMS Visits |
| | Moderate EMS Visits |
| | Severe EMS Visits |
| | Critical EMS Visits |
| | % of Visits Resulting in Admit |
| | Registered-Left w/o Treatment |

Income Statement

| | |
|--|-----------------------------|
| <p>This page intentionally left blank.</p> | Gross Patient Revenue |
| | -Deductions from Revenue |
| | +Capitation Premium Revenue |
| | Net Patient Revenue |
| | +Other Operating Revenue |
| | Total Operating Revenue |
| | -Operating Expense |
| | Net from Operations |
| | +Non-Operating Revenue |
| | -Non-Operating Expense |
| | -Income Taxes |
| -Extraordinary Items | |
| Net Income | |

Per Adjusted Day

| | |
|--|-----------------------------|
| <p>This page intentionally left blank.</p> | Gross Patient Revenue |
| | -Deductions from Revenue |
| | +Capitation Premium Revenue |
| | Net Patient Revenue |
| | +Other Operating Revenue |
| | Total Operating Revenue |
| | -Operating Expense |
| | Net from Operations |
| | +Non-Operating Revenue |
| | -Non-Operating Expense |
| | -Income Taxes |
| -Extraordinary Items | |
| Net Income | |

Footnotes:

Per Adjusted Day: This statistic adjusts the number of patient days to compensate for outpatient services.
 The financial data on this page reflect disproportionate share payments transferred to a related public entity.
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